

# The Broadband Imperative

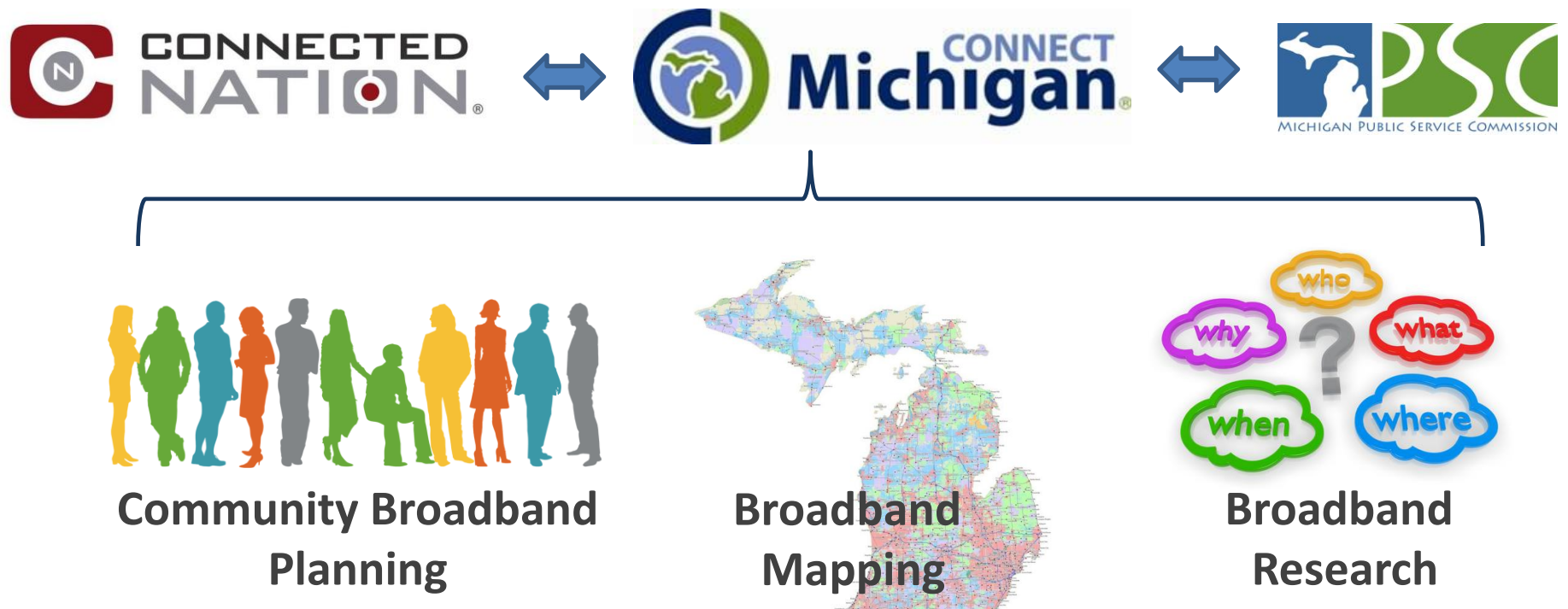


**Southwest Michigan Prosperity Region  
RPI Collaborative Committee**

February 4, 2016

- I. Connect Michigan Overview
- II. The Broadband Challenge
- III. The Connected Community Program
- IV. Broadband vs. Southwest Michigan's Prosperity Goals
- V. Suggested Approach for "Connected SWM"
- VI. Questions / Discussion

Connect Michigan is a *non-profit organization* tasked with facilitating the *expansion of broadband access, adoption and use* throughout the state.



**broad·band**  
/'brôd,band/  
(noun)  
a high-capacity  
transmission  
technique using a  
wide range of  
frequencies, which  
enables a large  
number of  
messages to be  
communicated  
simultaneously.

## Broadband Technologies



Phone/DSL



Cable



Wireless



Mobile



Fiber



Satellite

## FCC Broadband Definitions

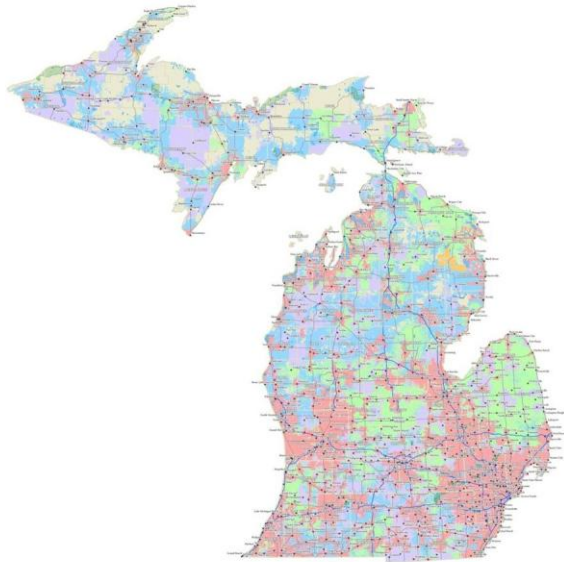
*Previous*    ➡    *4 Mbps download speed*

*Standard*    ➡    *10 Mbps download speed*

*Advanced*    ➡    *25 Mbps download speed*

*“Broadband is the new essential infrastructure. Access to broadband does not guarantee success, but lack of access to broadband will guarantee stagnation and decline.”*

*Susan Crawford,  
National Economic Council*



1.9 million adults without broadband at home in 2014



Technology is changing the way we teach and learn



53,000 Michigan businesses without broadband in 2014



## Broadband Linked to Population Growth

Counties that have better broadband access tend to be adding population at a faster rate than counties that don't have as much access. And the counties with the worst levels of access are losing population, a new study finds.\*



## Broadband Has Made Us Better Informed

Three-quarters of online adults (76%) say access to the internet has made the average American better informed.\*\*



## Broadband Has Improved Our Ability to Learn

87% of online adults say the internet has improved their ability to learn new things and also increased their ability to “share ideas and creations with others.”.\*\*



## Broadband Boosts Income Levels

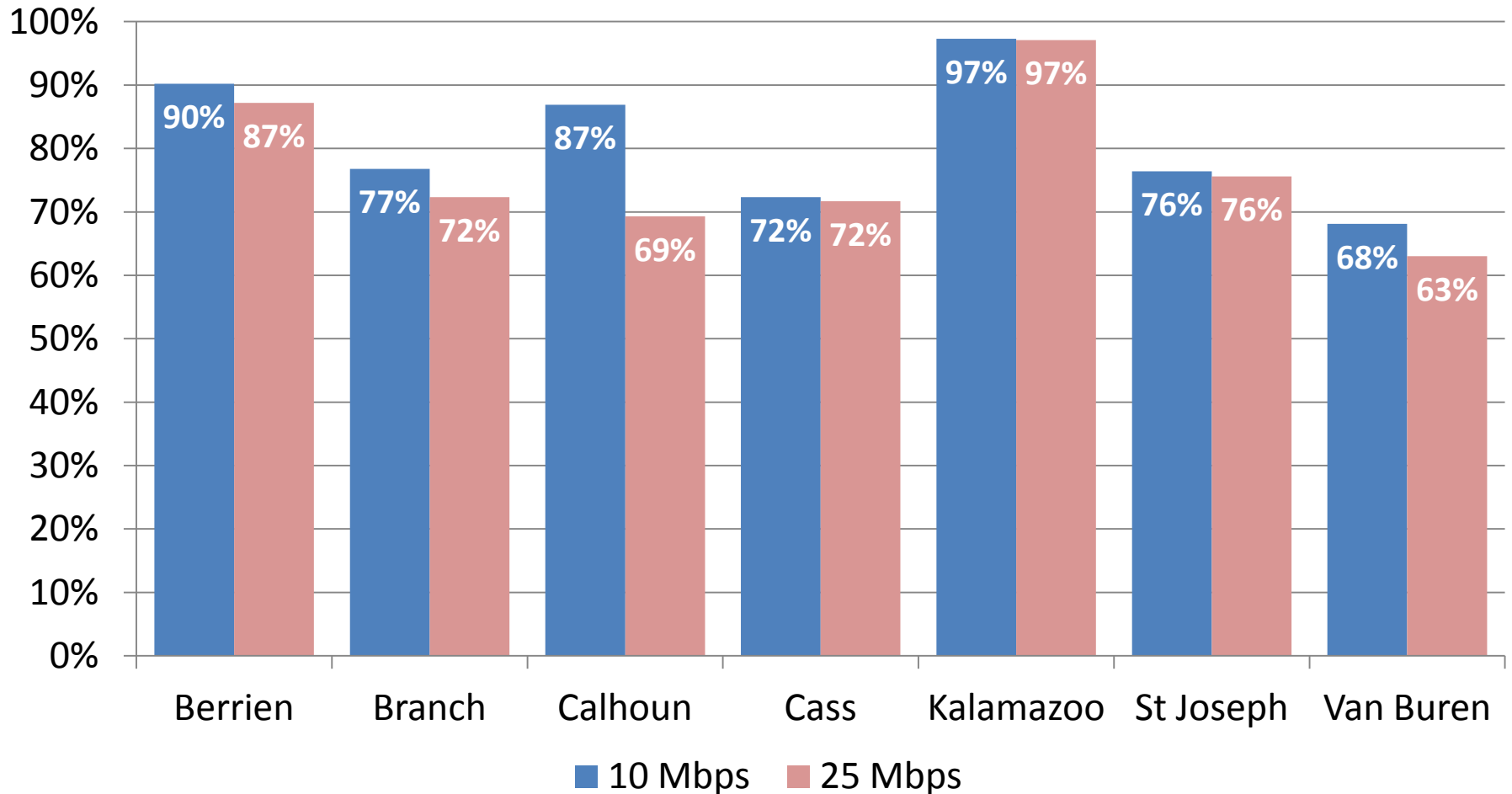
A new study sponsored by Ericsson confirms that broadband access positively affects household income – but only if the broadband exceeds a minimum speed threshold.\*\*\*

\* <http://www.dailyonder.com/broadband-linked-population-growth/2015/01/22/7688>

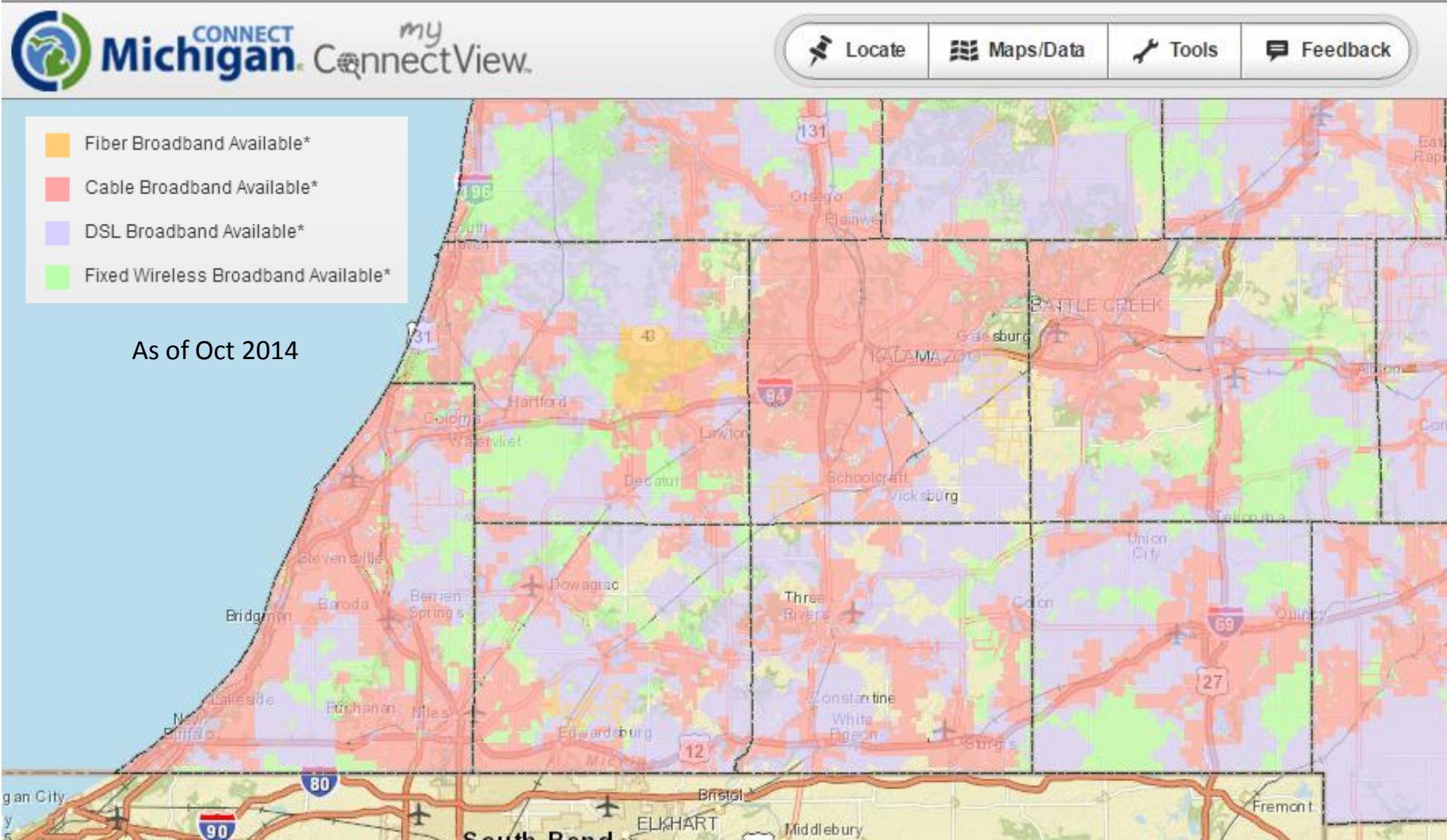
\*\* Pew Research Center, December 8 2014

\*\*\* Broadband Communities – November/December 2013

Percent of Households with Access to 10/25 Mbps Broadband



# SW Michigan Counties Coverage by Technology





# What is CONNECTED<sup>SM</sup>?

*A community-based initiative to understand, assess, plan for and improve the **access, adoption** and **use** of broadband (high speed Internet) to benefit its residents and businesses.*



**ACCESS**



**ADOPTION**



**USE**

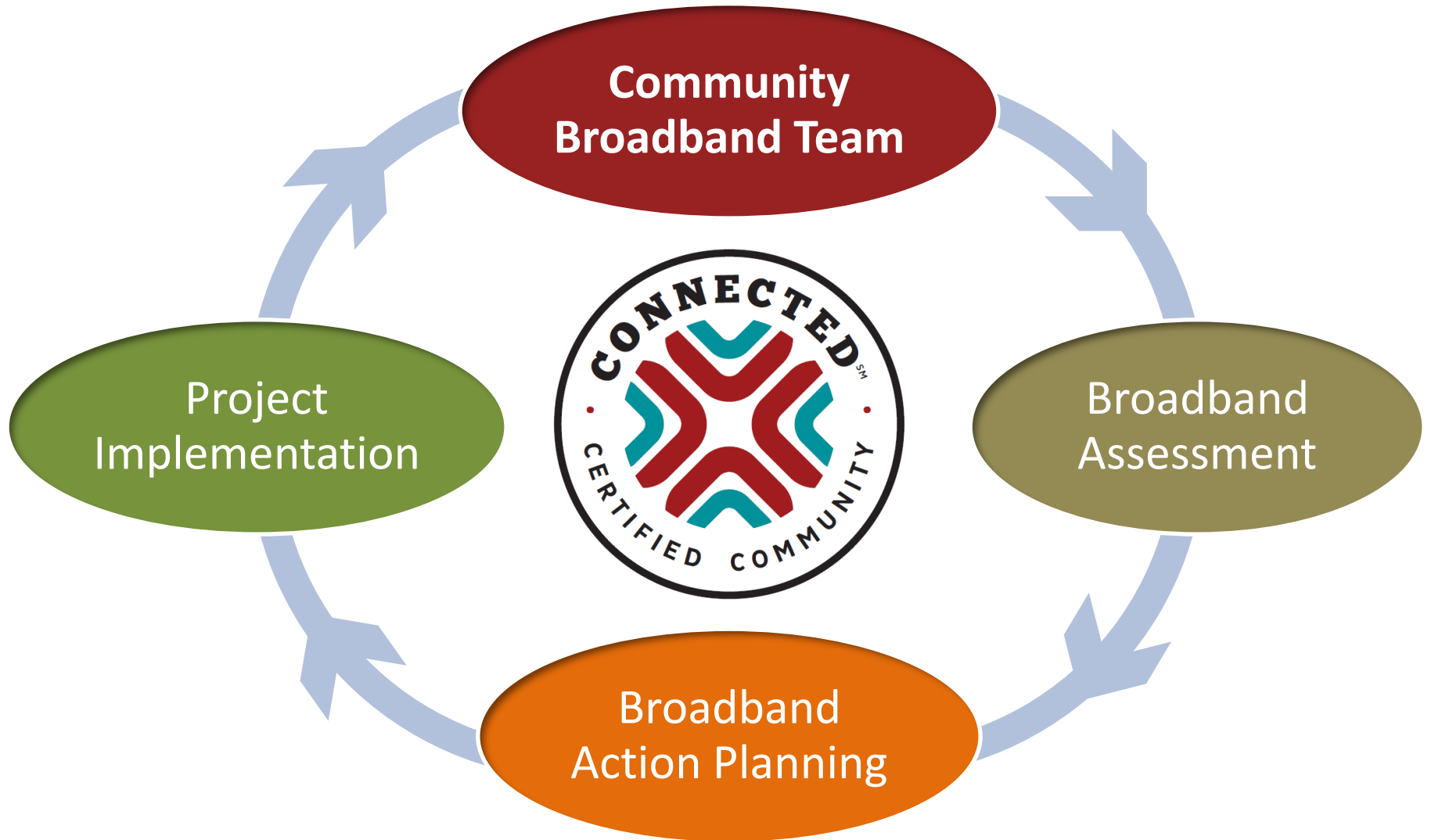
# Why Participate in CONNECTED<sup>SM</sup> ?



- Establishes a central ***broadband planning process*** which typically does not exist in communities today
- Provides a ***forum for two-way communication*** of broadband issues and potential solutions with all sectors of the community
- Develops ***improved relationships*** between community leaders, local broadband providers and others for future projects
- Prepares communities to ***take timely advantage of funding and project opportunities*** as they arise



# CONNECTED<sup>SM</sup> Core Elements



# The CONNECTED<sup>SM</sup> Community Team

Local Team Champion

Connect Michigan Advisor

**Community  
Broadband Team**

Schools and Educators

Agriculture

Technology Groups

Workforce Development

Economic Development

Chambers of Commerce

Broadband Providers

Local Government Libraries

Small Businesses

Healthcare

Emergency Services

Higher Education

Tribal Organizations

**Tourism**

## Broadband Assessment

# Community Broadband Assessment

## Access

### Broadband Infrastructure



*Availability*  
*Speeds*  
*Providers*  
*Technologies*  
*Middle Mile*

## Adoption

### Community-based Support Resources



*Digital Literacy Training*  
*Broadband Awareness*  
*Public Internet Access*  
*Vulnerable Populations*  
*Barrier Elimination*

## Use

### Community-based Online Services



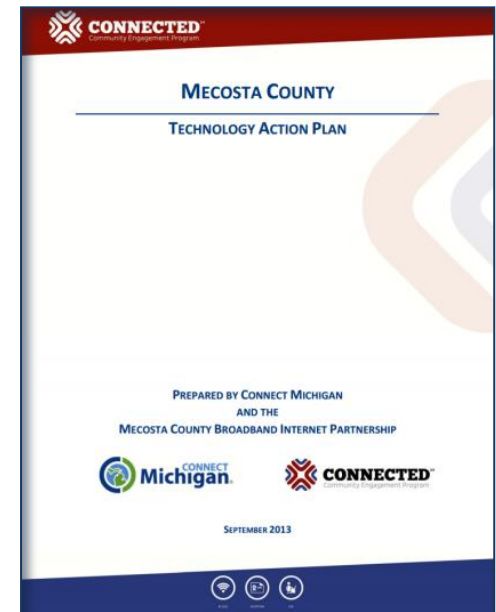
*Economic Development*  
*Education*  
*Government*  
*Healthcare*



# CONNECTED<sup>SM</sup> Action Planning

- Areas in need of improvement identified by assessment results
- Recommendations provided by Connect Michigan
- Key actions and “Priority Projects” are developed by the Community Broadband Team
- Final action plan is documented and published in the formal Technology Action Plan deliverable

## Broadband Action Planning





# CONNECTED<sup>SM</sup> Sample Actions

## Project #1

**“Last mile” projects  
with broadband  
providers**



## Project #2

**Add Digital Literacy  
training courses  
at library**



## Project #3

**Expand wi-fi network  
in the downtown  
main street area**



## Project #4

**Conduct residential  
broadband survey  
to assess needs**





# CONNECTED<sup>SM</sup> Management

- Develop partnerships with key organizations to deploy projects
- Manage issues and track progress of projects in the Technology Action Plan
- Conduct communication meetings to report project status, evaluate and discuss new issues, and improve relationships with partners and stakeholders
- Share information, successes and “best practices” with other Connected Communities
- Continue to raise and support the awareness of broadband’s benefits across the community

Project  
Implementation





# CONNECTED<sup>SM</sup> Certification

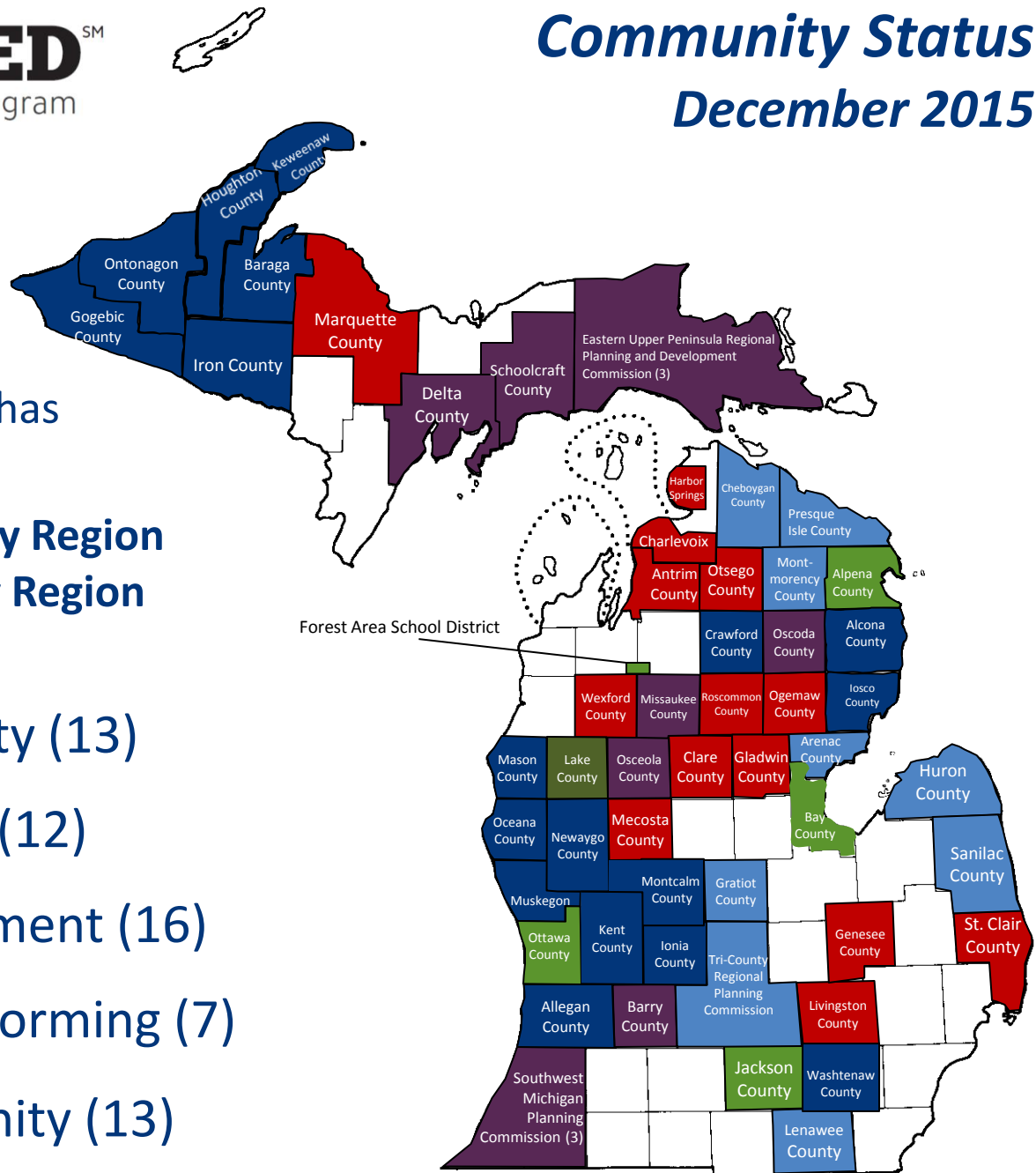
- Formal recognition of those communities demonstrating excellence in broadband Access, Adoption and Use
- Measured by scoring on Community Broadband Assessment based on nationally recognized scoring criteria
- Earns use of the “Connected Certified Community” logo to promote a broadband-friendly environment to attract new businesses, new residents and other opportunities





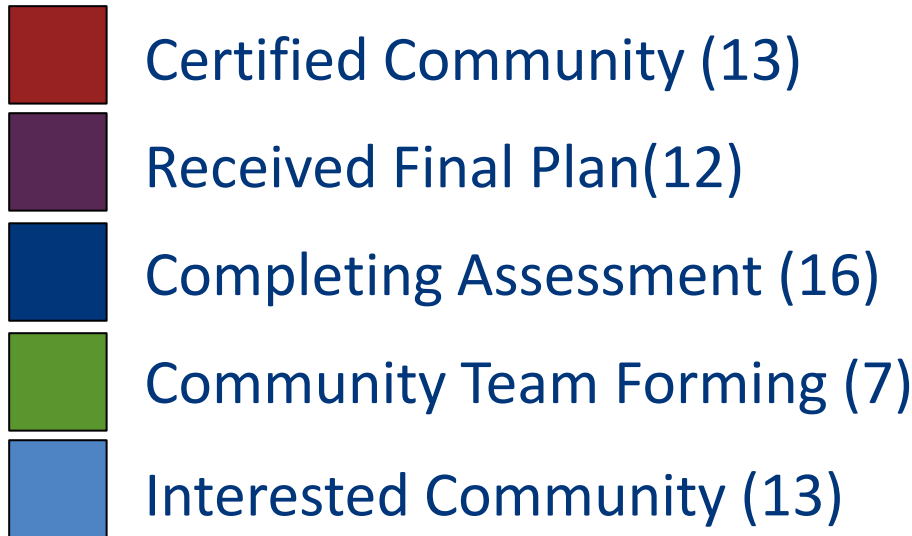
# CONNECTED<sup>SM</sup> Success Examples

- **Clare County:** Public-private partnership between local government, schools, libraries, broadband provider led to broadband network expansion into rural areas
- **Small Town Fiber Networks:** Growing number of small towns (Big Rapids, Gaylord, Alma, Ithaca, Sebawaing) are working with local providers as partners to deploy “Gigabit” speeds
- **Harbor Springs:** Developed their own technology training program to increase digital literacy skills of its residents and businesses
- **Otsego County:** County Commission on Aging worked with “BeBloomin” web developer to roll out an internet technology training program for seniors using local library and senior center as training hubs
- **Keeweenaw County:** Developed a mobile tourism app to provide visitors with relevant area information, result of a partnership between the Convention & Visitors Bureau and Keeweenaw Chamber of Commerce



Connect Michigan currently has Regional Partnerships with:

- **West Michigan Prosperity Region**
- **East Michigan Prosperity Region**



## Community Development

Improve the livability of our region's communities to attract and retain talented workers

## Education

Promote talent development and retention



## Broadband

- ✓ Enables teleworking
- ✓ Supports entrepreneurs
- ✓ Enhances property values
- ✓ Provides a lifeline for younger professionals

- ✓ Creates an environment for innovation and creativity
- ✓ Increases technology skills
- ✓ Provides access to online education and information

## **Infrastructure**

Encourage expansion and improvement of regional infrastructure

## **RPI Strategies**

Advance regional communication and collaboration



## **Broadband**

- ✓ *CONNECTED* broadband planning process
- ✓ Enhanced speeds and bandwidth
- ✓ Public/private partnerships

- ✓ Community stakeholder participation
- ✓ County and region-wide broadband planning
- ✓ Sharing of best practices



CONNECTED<sup>SM</sup>

## *Southwest Michigan Prosperity Region*

- ✓ Our CONNECTED planning methodology is flexible and could accommodate multiple approaches:
  - ✓ Convene county-specific stakeholder teams in each of the four “new” counties (Kalamazoo, St. Joseph, Branch and Calhoun)
  - ✓ Refresh the Assessment for previously engaged counties of Berrien, Cass and Van Buren
  - ✓ Consolidate all seven county Assessments and Action Plans to develop a Regional Assessment and Technology Action Plan

- or -

- ✓ Convene a region-wide stakeholder team representing all seven counties to complete a region-wide Assessment and Action Plan



# Contacts

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## Eric Frederick, AICP, LEED AP

Executive Director

[efrederick@connectmi.org](mailto:efrederick@connectmi.org)

517-994-8024

## Dan Manning

Community Technology Advisor

Southern Lower Michigan

[dmanning@connectmi.org](mailto:dmanning@connectmi.org)

810-844-3760

## Tom Stephenson

Community Technology Advisor

Northern Lower & Upper Peninsula

[tstephenson@connectmi.org](mailto:tstephenson@connectmi.org)

248-376-4046



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