# Talent Match

Lee Adams



## **Overview of Presentation**

- Primary Findings
- Discussion of Current Conditions and Employment Pipeline
- Discussion of Inefficiencies in the Labor Market
  - Education and Employment Mismatch
  - Skills and Employment Mismatch
  - Geographic Mismatch
  - Employee Preference Mismatches

# **PRIMARY FINDINGS**



# Major Trends

- Shortage of qualified workers
  - The region will need to cultivate and attract qualified workers
- Many workers are underemployed or feel at risk of losing their jobs
- For many job postings (except in health), education requirements surpass the education attainment levels of the current workforce
  - Job postings are often inaccurate
- Too many students are not appropriately trained for the workforce upon graduation

# An Overly Simplified Picture of the Region's Labor Demand/Supply Factors

Labor Demand (Job creation or contraction-*directly or through temp services* –by existing, relocating, or start-ups firms)

Labor Supply (Emerging workforce (coming of age & graduates) + existing workers + workers rejoining the workforce + net migrants + net commuters – workers leaving the workforce)

# An Overly Simplified Picture of Changes to the Regional Labor Market

#### Labor Demand = Labor Supply, when

#### **Employers offer preferred:**

- Wages and benefits
- Employment conditions (hours, scheduling, stability of the work environment, work type)

#### Job Seekers:

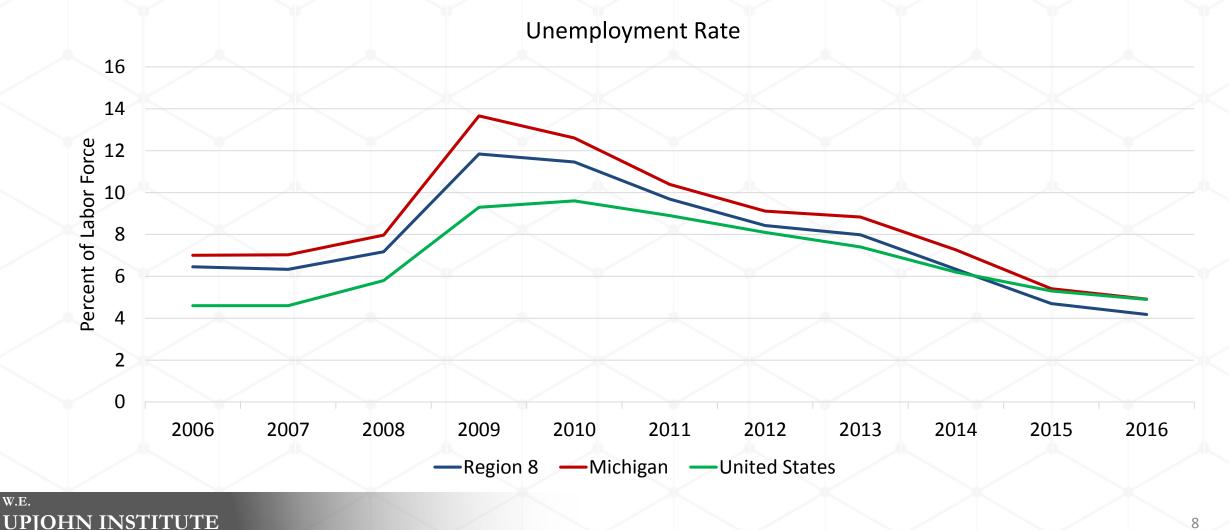
- Are able to fulfill the requirements of the position or are able to access necessary training
  opportunities
- Have support structures, e.g. childcare, and reliable transportation

Clearly, this equation is impacted by inefficiencies found in both sides of the equation

# **CURRENT CONDITIONS**



## **Unemployment Rates Have Fully Recovered**



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## However, Labor Force Participation Has Not

Percent of Population 16 and Over **-**United States Region 8 —Michigan

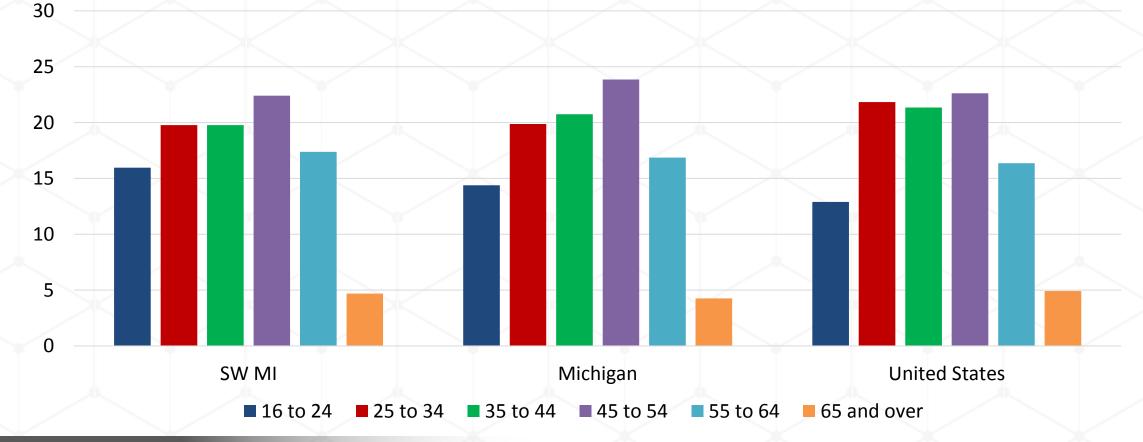
Labor Force Participation

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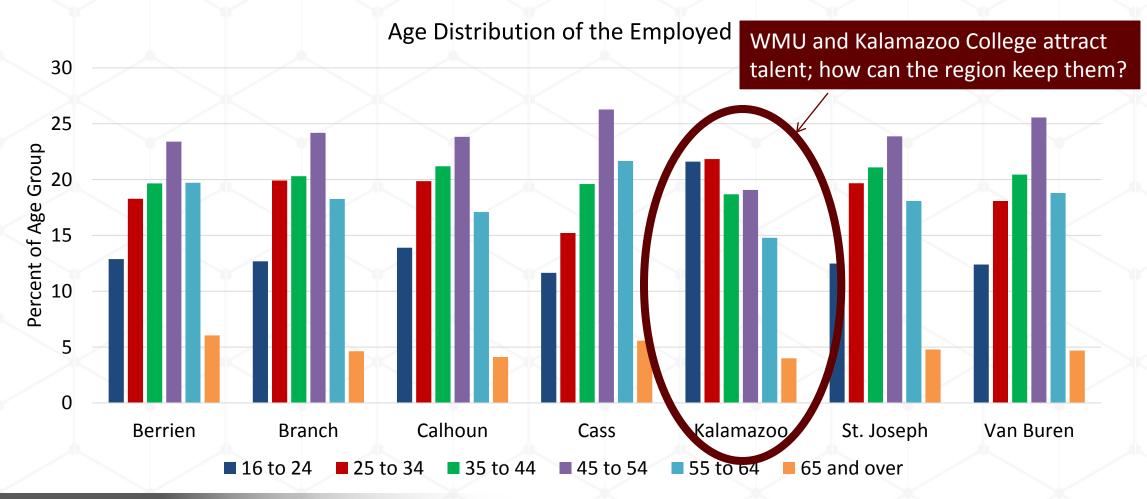
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# Age Distribution of Employees

Age Distribution of the Employed

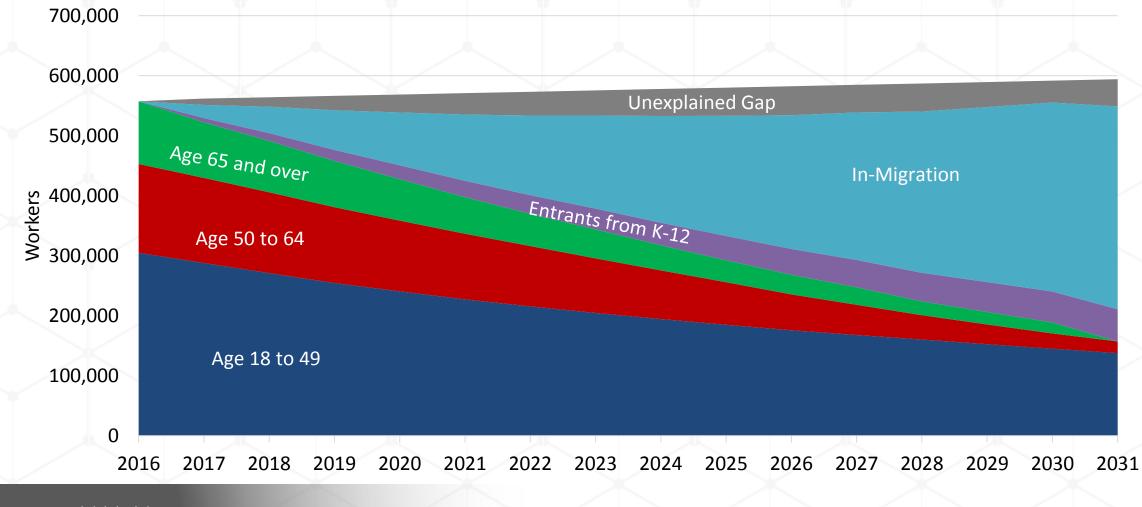


# The Region's Workforce Tends to be Older Except in Kalamazoo County



Source: US Census American Community Survey, 2011-2015

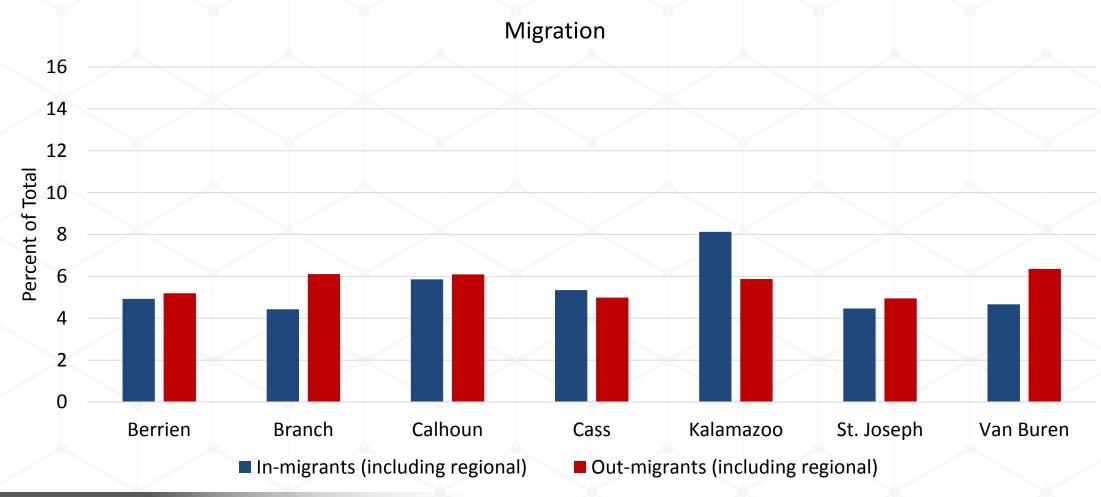
#### The Region Will Become More Dependent on Newcomers - Will We be Able to Attract Them?



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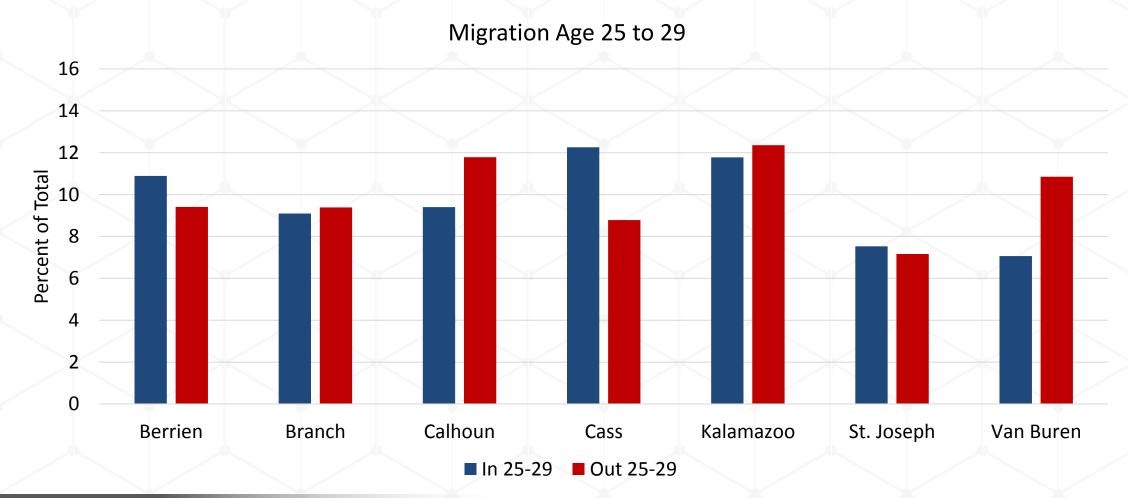
# **Total Migration by County**



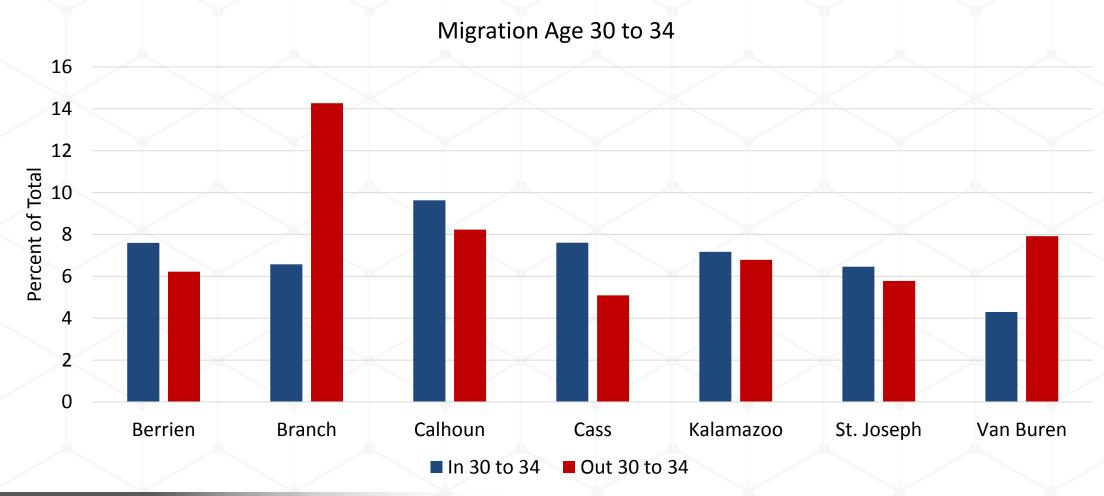
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# Younger Segments of the Population Tend to Move Relatively Frequently



# 30-34 Year Old's Move a Little Less but Still More than Average



# **EDUCATION AND EMPLOYMENT MISMATCH**



# What are the Challenges?

- Many students leave the education system unprepared for the workforce
- There are leaks throughout the K-12 pipeline
- Evidence suggests there is a mismatch between employer's stated expectations and the education attainment levels of jobseekers

### Student Success- Back of the envelope estimation (KRESA)

K – 3<sup>rd</sup> Grade

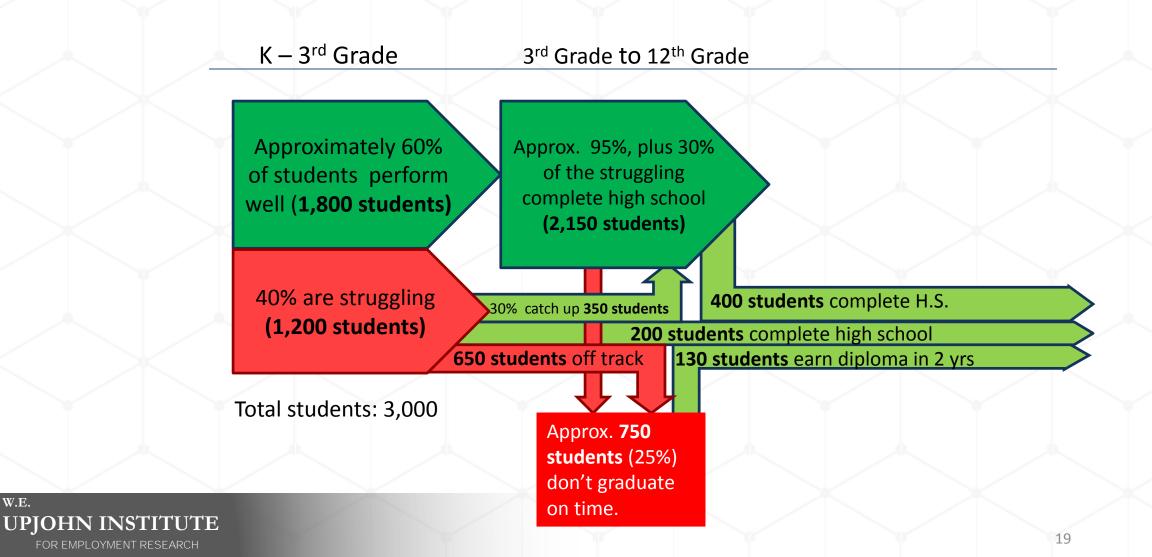
Approximately 60% of students perform well (**1,800 students**)

40% are struggling (1,200 students)

Total students: 3,000

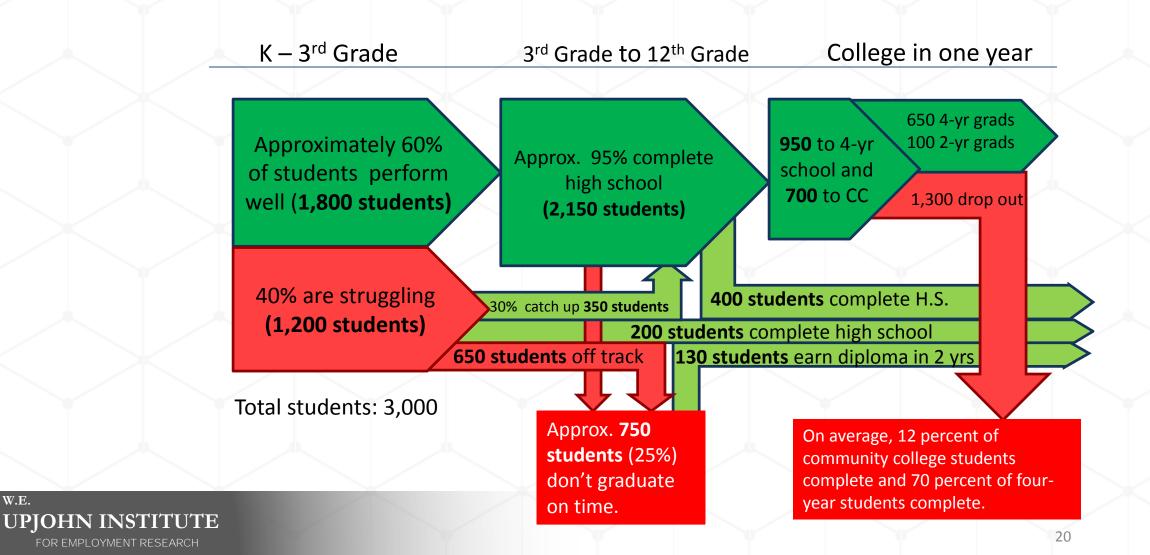
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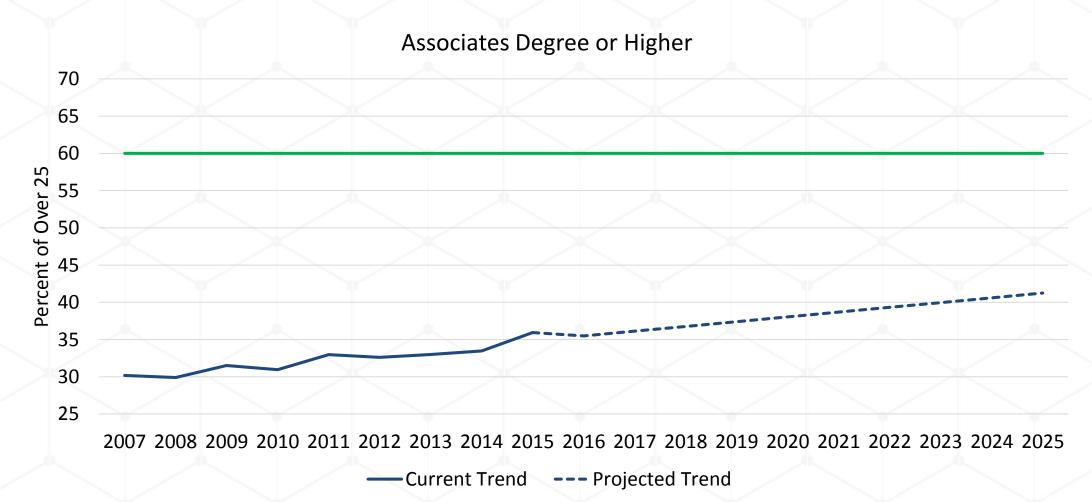
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### Student Success- Back of the envelope estimation (KRESA)



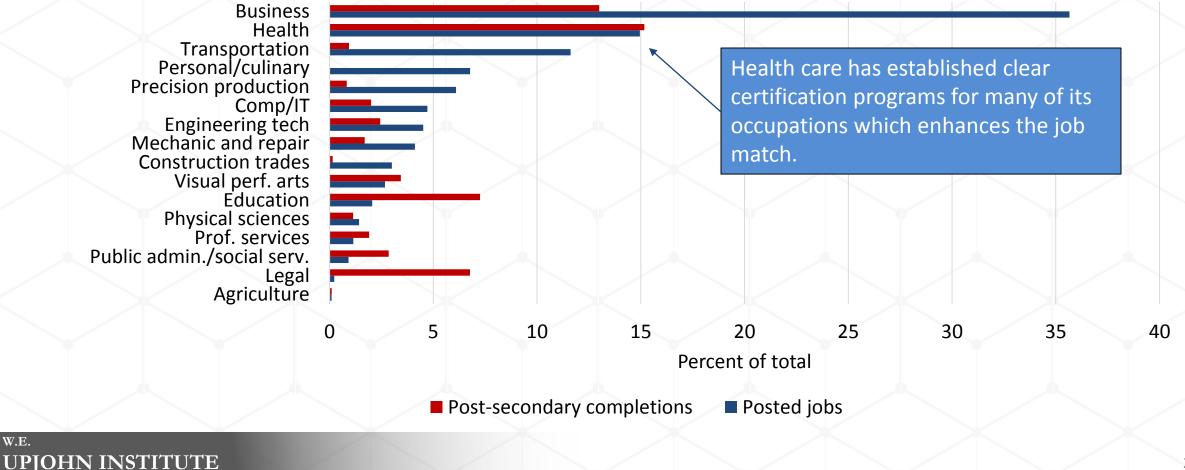
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# The Region is Far Below the Education Levels Future Work will Demand



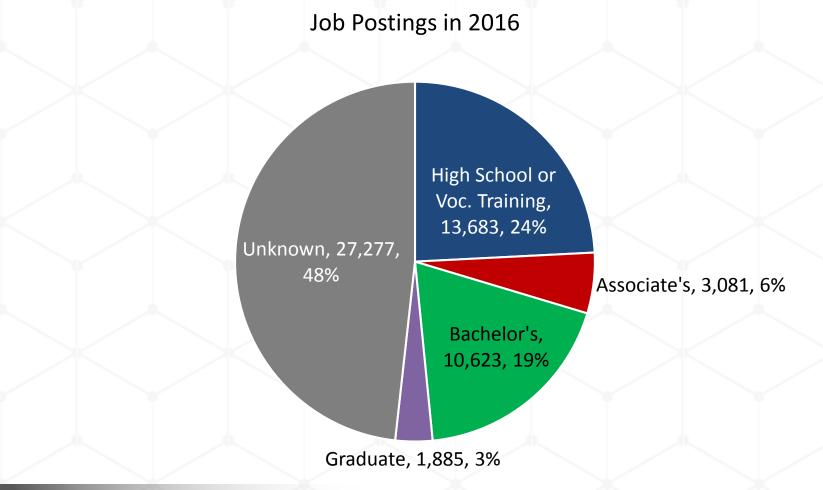
### Posted Openings and Completions Do Not Match

#### **Post-Secondary Completions and Posted Employment**



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# Only One Half of the Job Postings Include Educational Requirements





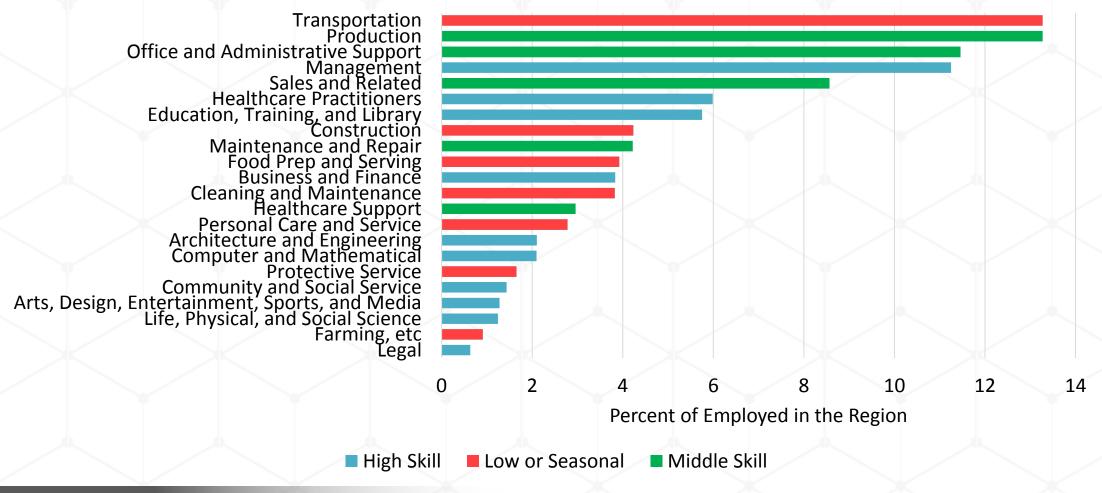
# **SKILLS AND EMPLOYMENT MISMATCH**



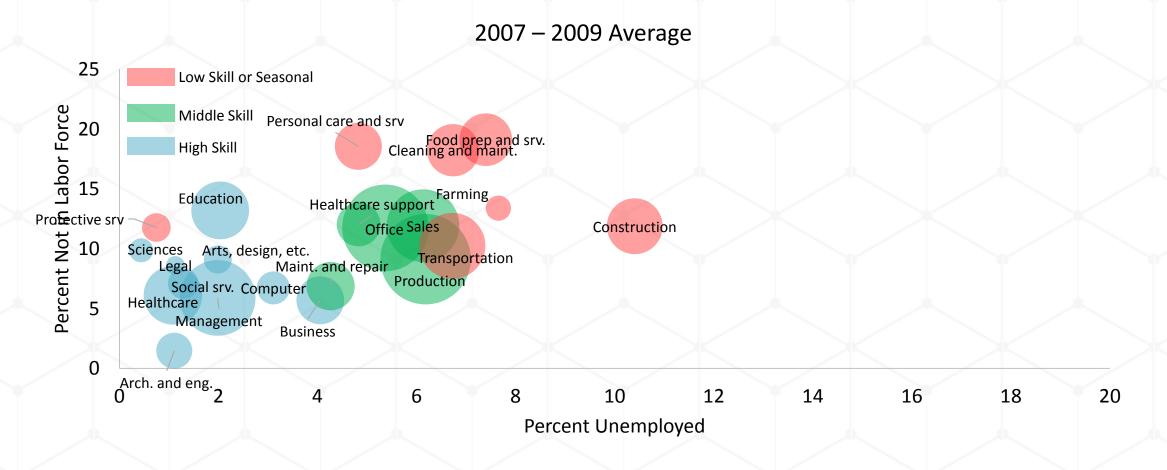
# Challenges

- Certain skills are needed in the region, but those looking for work may not possess them
- Attaining the skills needed is not straightforward
  - Many are soft-skills and difficult measure
- What else?

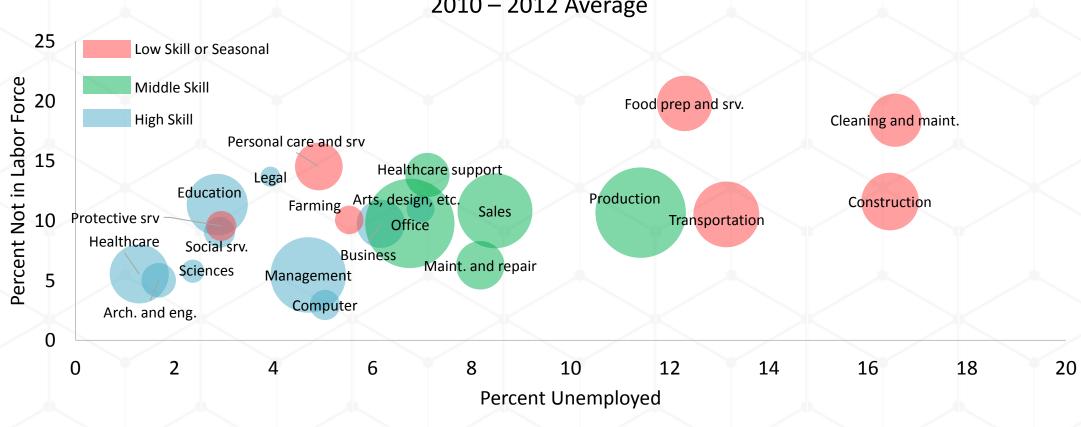
# **Regional Concentrations of Occupations**



# Lower Skill Occupations are More Vulnerable to Market Volatility



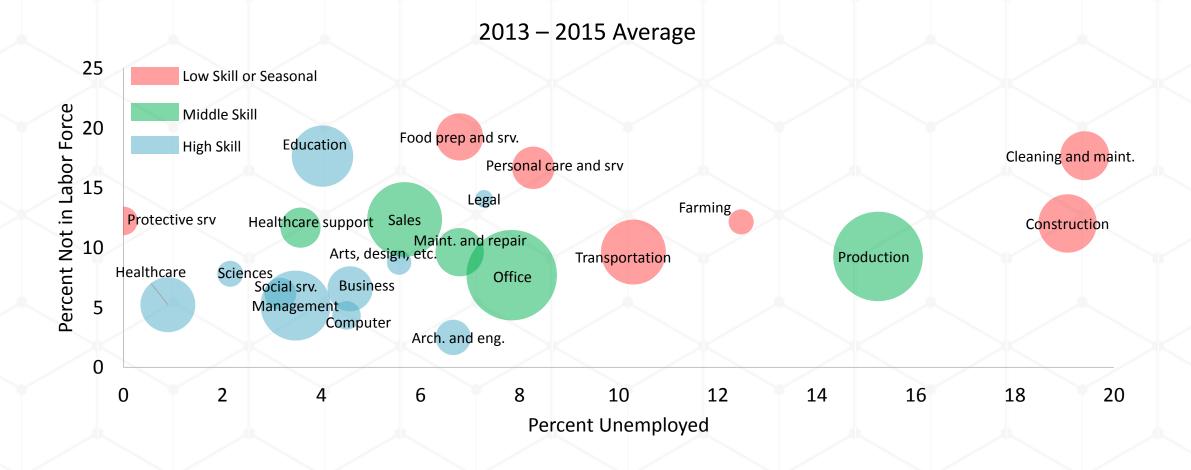
# Lower Skill Occupations are More Vulnerable to Market Volatility



2010 – 2012 Average

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# Lower Skill Occupations are More Vulnerable to Market Volatility

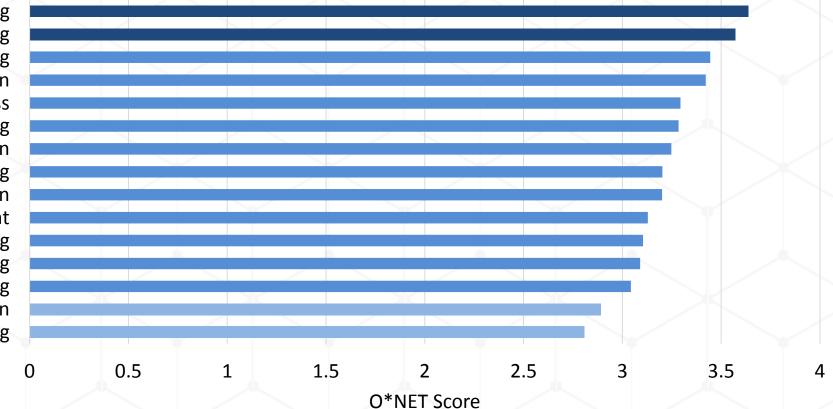


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## Top Skills Needed for Employment in the Region

**Top Skills** 

Active Listening Speaking Critical Thinking Reading Comprehension Socia IPerceptiveness Monitoring Coordination Judgment and DecisionMaking Service Orientation Time Management Writing Complex Problem Solving Active Learning Persuasion Instructing



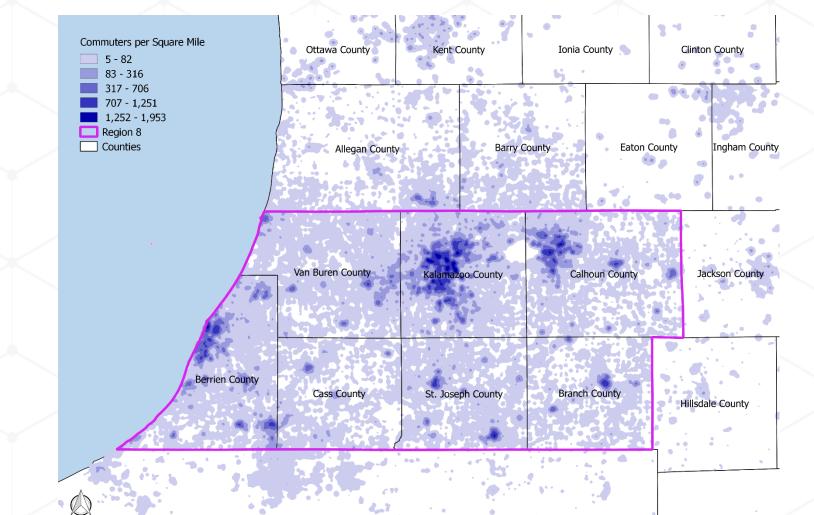
# **GEOGRAPHIC MISMATCH**



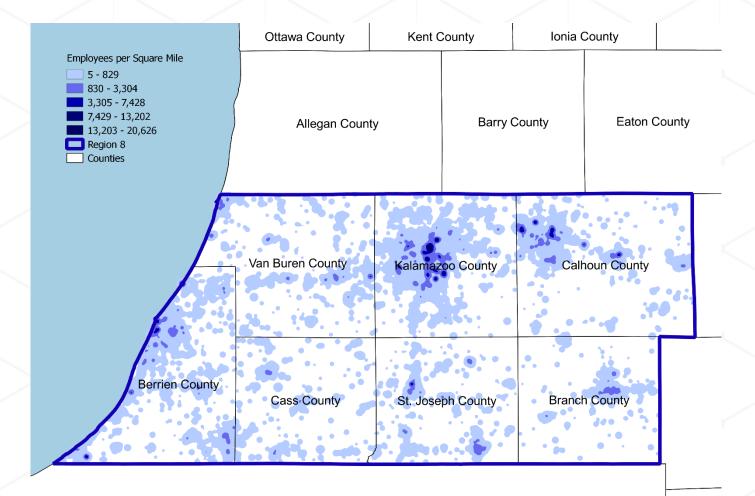
# Challenges

- Transportation is a barrier for many workers in the region
  - Car ownership is an expense many low-skill workers cannot afford
  - Low-skill employment is rarely near employment centers
- Rideshare programs are often underutilized
- Public transit is often difficult to coordinate with childcare and other needs
- What else?

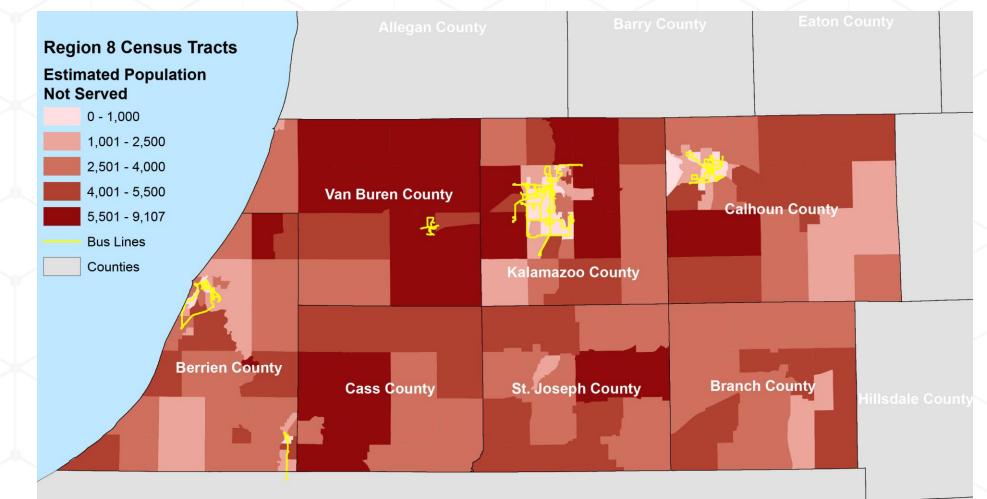
## Employees might not live near job opportunities



# Where the Job are Located



# Transportation Access is Critical to Finding and Keeping Employment



# **EMPLOYEE PREFERENCES MISMATCHES**

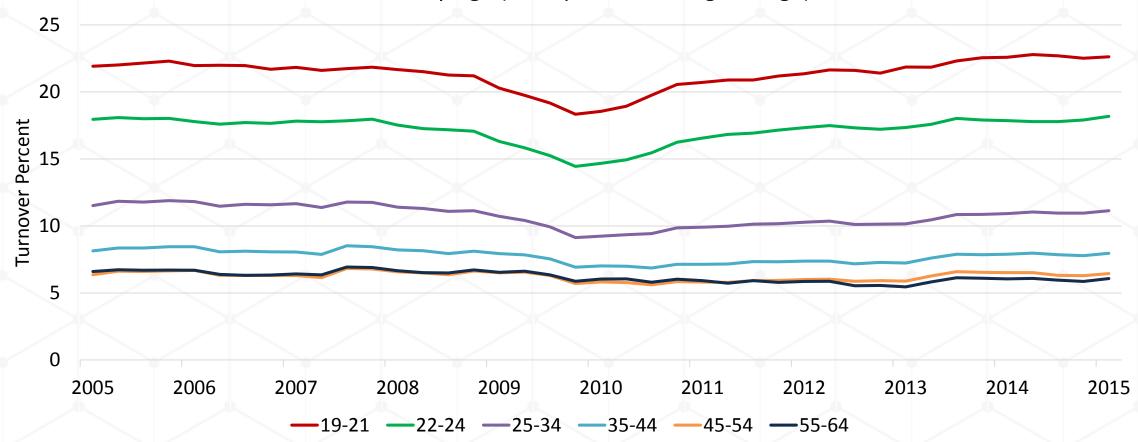


### Factors that are Known to Cause Turnover

- Age
- Wages
- Workplace environment
  - Culture
  - Inconsistent or limited work schedules
  - Social supports
    - Work-life balance, childcare, transportation, work hours, leave time
- Occupation or work type preferences
- Economic conditions

### Impact of Age and Economic Conditions on Turnover

Turnover by Age (four quarter moving average)



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# Age of Exploration

- Youth is associated with higher turnover rates
  - The median length of time 20- to 24-year-olds spend in a job is just 16 months
- Younger workers changing jobs in order to find their preferences
  - Exploring industries and occupations
  - Exploring workplace environments
  - Exploring commutes
- Younger workers are also more willing to move to other regions or states for a number of reasons

## **Employee Preferences**

- Preferences influence career choice decisions and are critical determinants of job attitudes and work motivation
- 60% of employees state the "ability to do what they do best" is very important to them regarding their job
- Research on "affective forecasting" shows that people are bad at predicting how much they will like something in the future (including jobs)
- Losing an employee is costly to employers
  - It costs between \$2,000 and \$7,000 to replace an employee



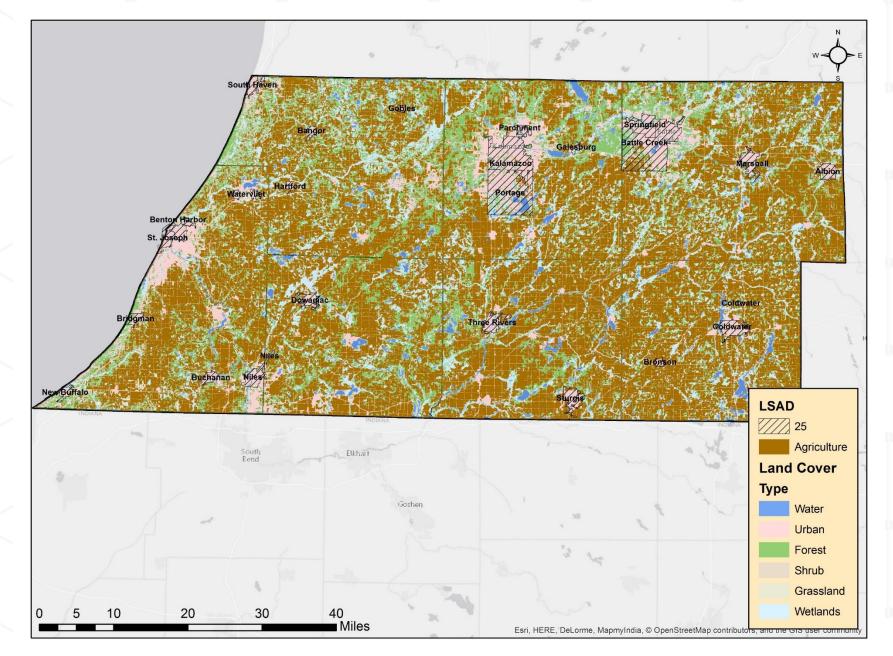
Souces: Gallup. "The Dream Job." March 1, 2017.

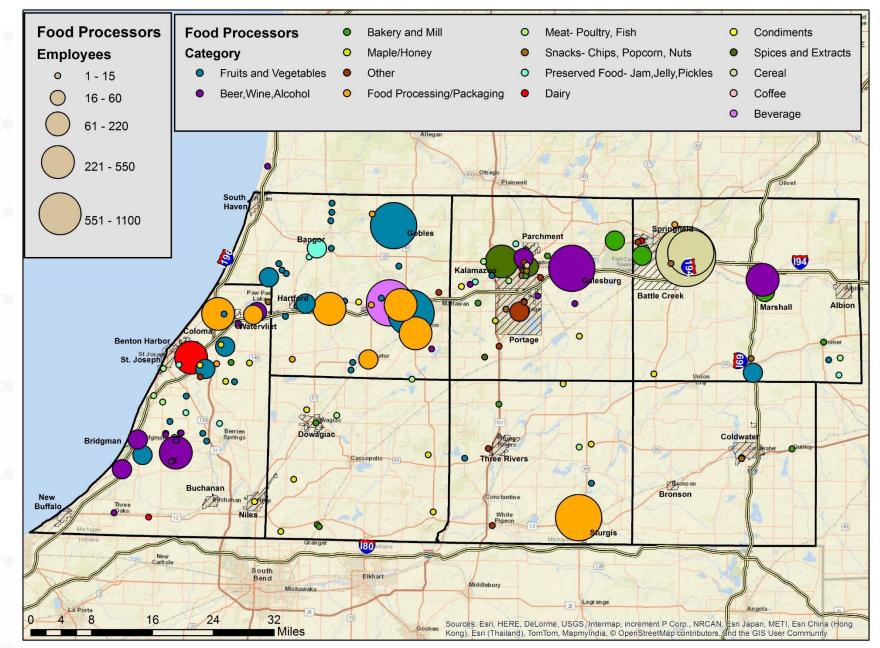
Wilson, Timothy D., and Daniel T. Gilbert. "Affective forecasting." *Advances in experimental social psychology* 35 (2003): 345-411. Bureau of Labor Statistics. "Employee Tenure in 2016." September 22, 2016.

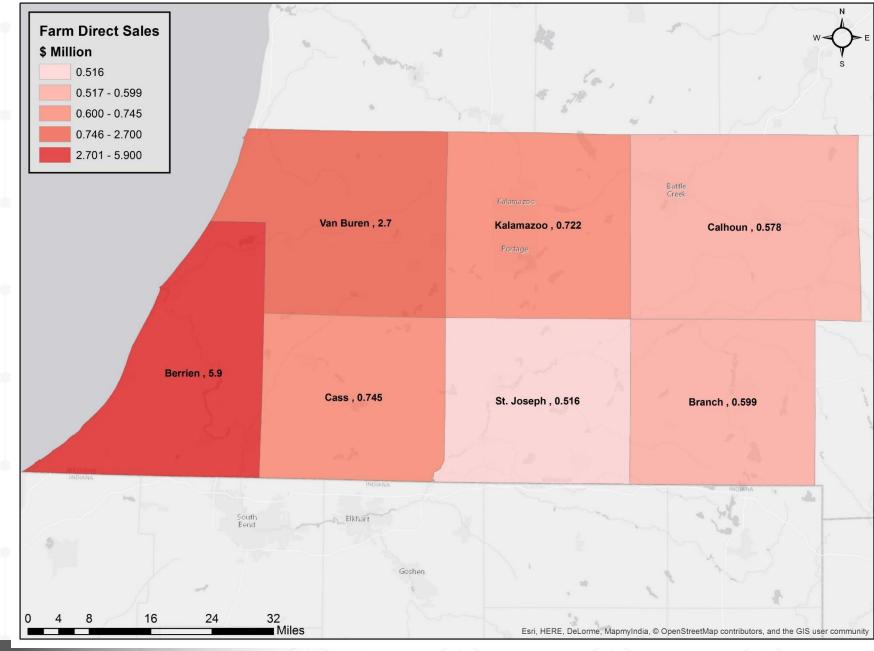
Dube, Arindrajit, Eric Freeman, and Michael Reich. "Employee Replacement Costs. IRLE Working Paper #201-10. March 2010.

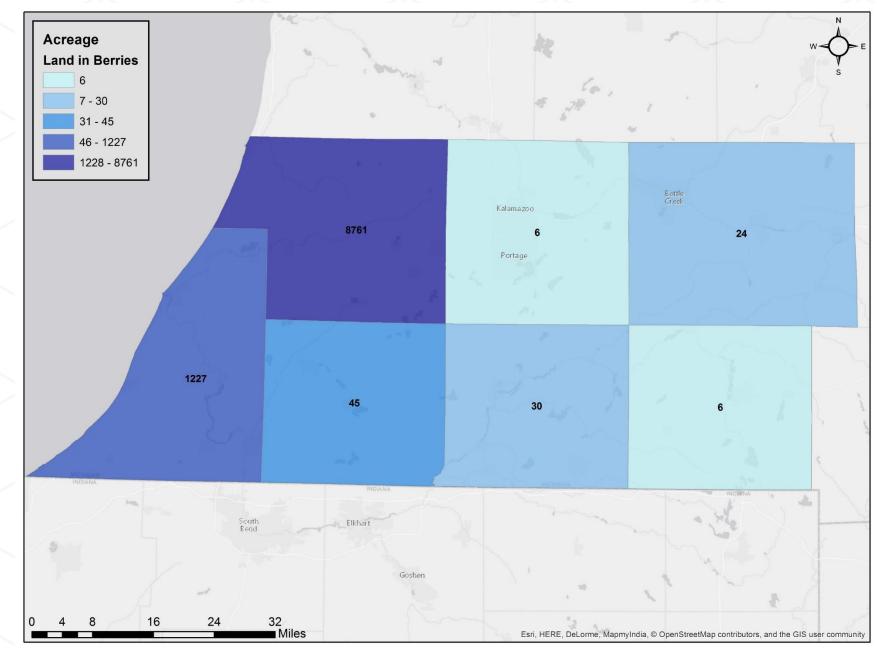
# **AGRICULTURE FOCUS**



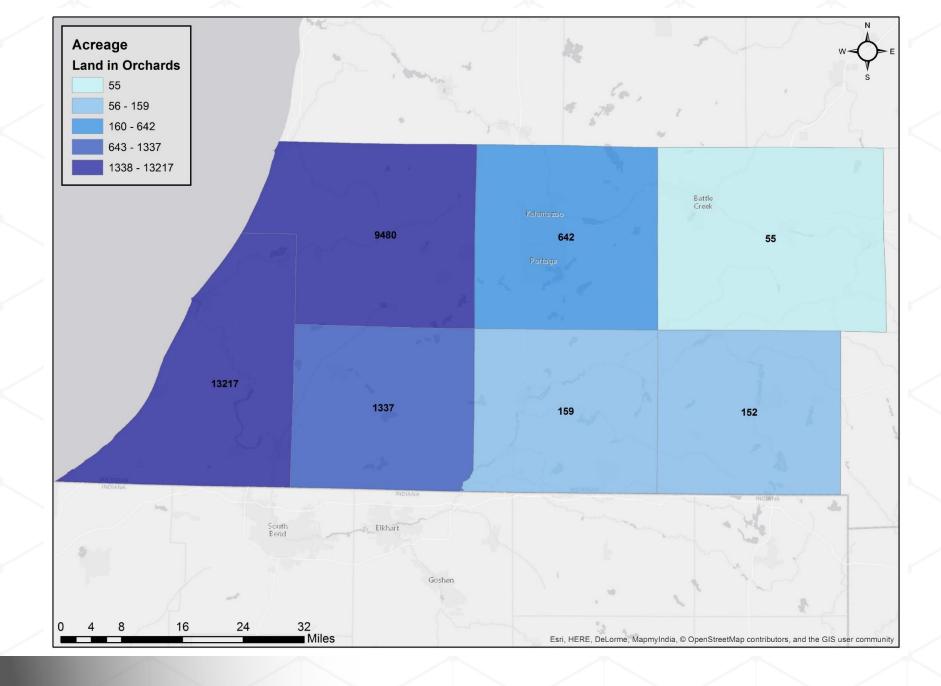




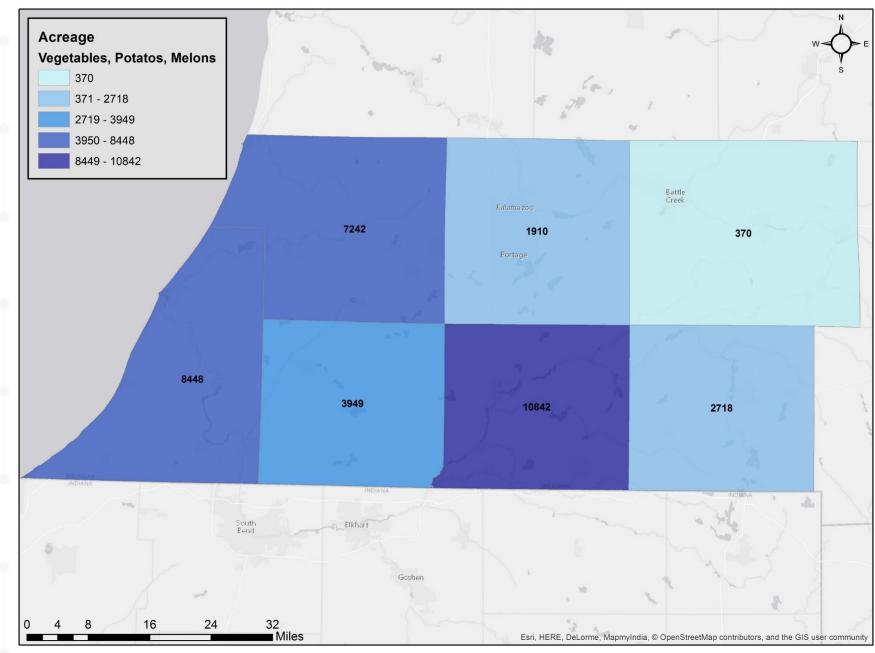


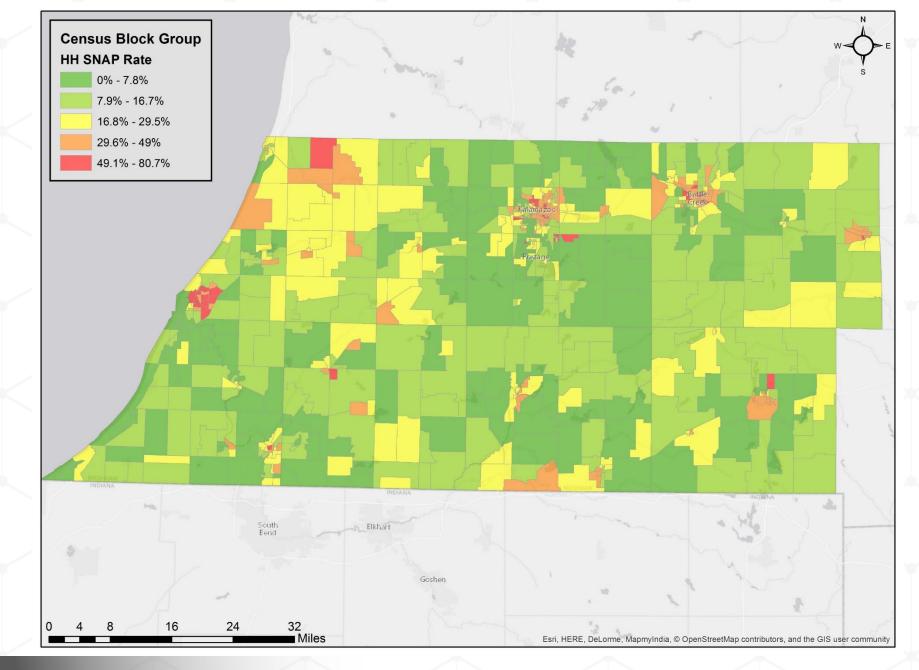


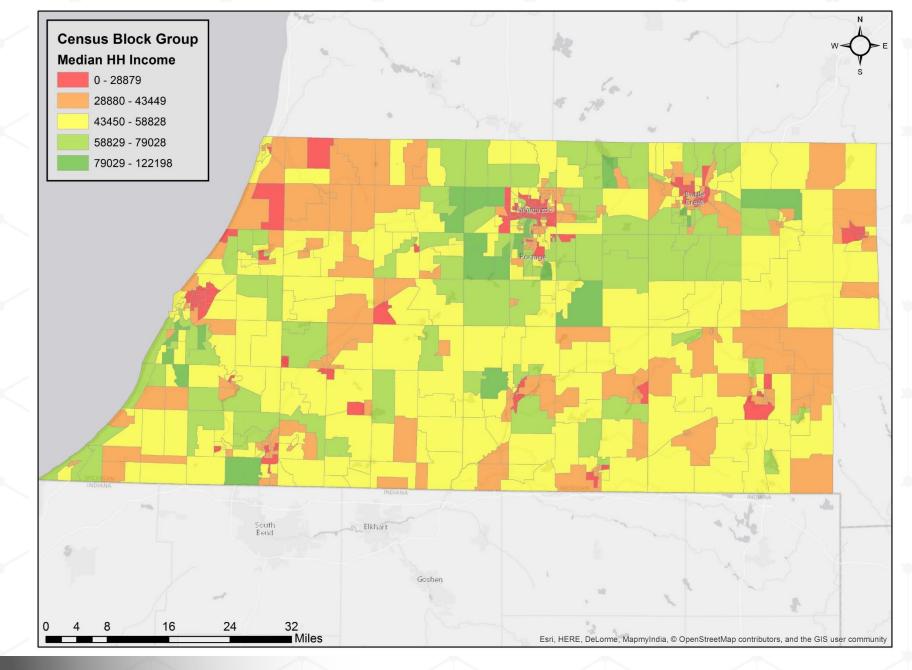
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## **Next Steps**

- How can we do to improve information flow between employers and jobseekers?
- What can be done to lower turnover?
- We will synthesize input from various meetings with collected data in order to develop strategies to address current inefficiencies
  - Explore the current efforts to improve labor market conditions
- Continue the conversation