Talent Match

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Overview of Presentation

- Primary Findings
- Discussion of Current Conditions and Employment Pipeline
- Discussion of Inefficiencies in the Labor Market
 - Education and Employment Mismatch
 - Skills and Employment Mismatch
 - Geographic Mismatch
 - Employee Preference Mismatches

PRIMARY FINDINGS



Major Trends

- Shortage of qualified workers
 - The region will need to cultivate and attract qualified workers
- Many workers are underemployed or feel at risk of losing their jobs
- For many job postings (except in health), education requirements surpass the education attainment levels of the current workforce
 - Job postings are often inaccurate
- Too many students are not appropriately trained for the workforce upon graduation

An Overly Simplified Picture of the Region's Labor Demand/Supply Factors

Labor Demand (Job creation or contraction-*directly or through temp services* –by existing, relocating, or start-ups firms)

Labor Supply (Emerging workforce (coming of age & graduates) + existing workers + workers rejoining the workforce + net migrants + net commuters – workers leaving the workforce)

An Overly Simplified Picture of Changes to the Regional Labor Market

Labor Demand = Labor Supply, when

Employers offer preferred:

- Wages and benefits
- Employment conditions (hours, scheduling, stability of the work environment, work type)

Job Seekers:

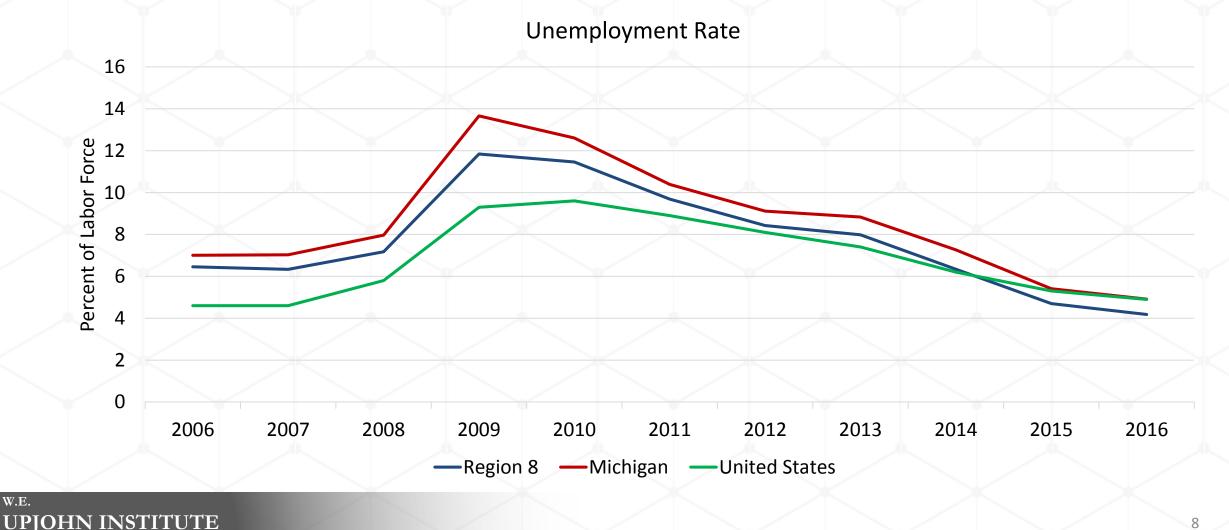
- Are able to fulfill the requirements of the position or are able to access necessary training
 opportunities
- Have support structures, e.g. childcare, and reliable transportation

Clearly, this equation is impacted by inefficiencies found in both sides of the equation

CURRENT CONDITIONS



Unemployment Rates Have Fully Recovered



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However, Labor Force Participation Has Not

Percent of Population 16 and Over **-**United States Region 8 —Michigan

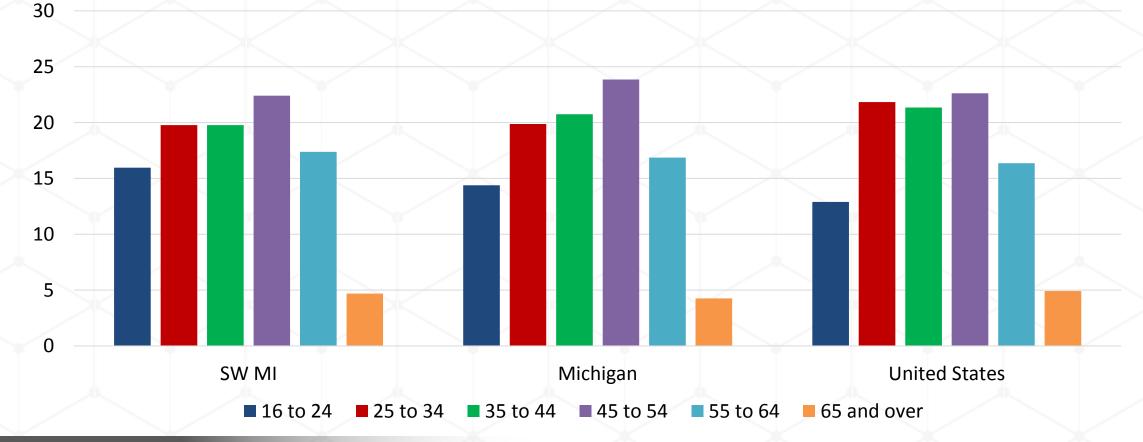
Labor Force Participation

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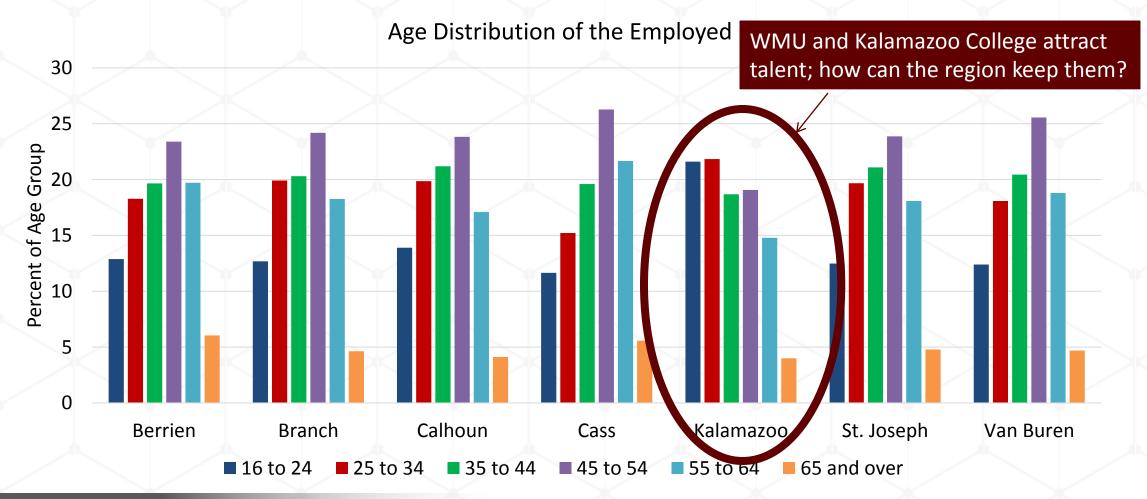
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Age Distribution of Employees

Age Distribution of the Employed

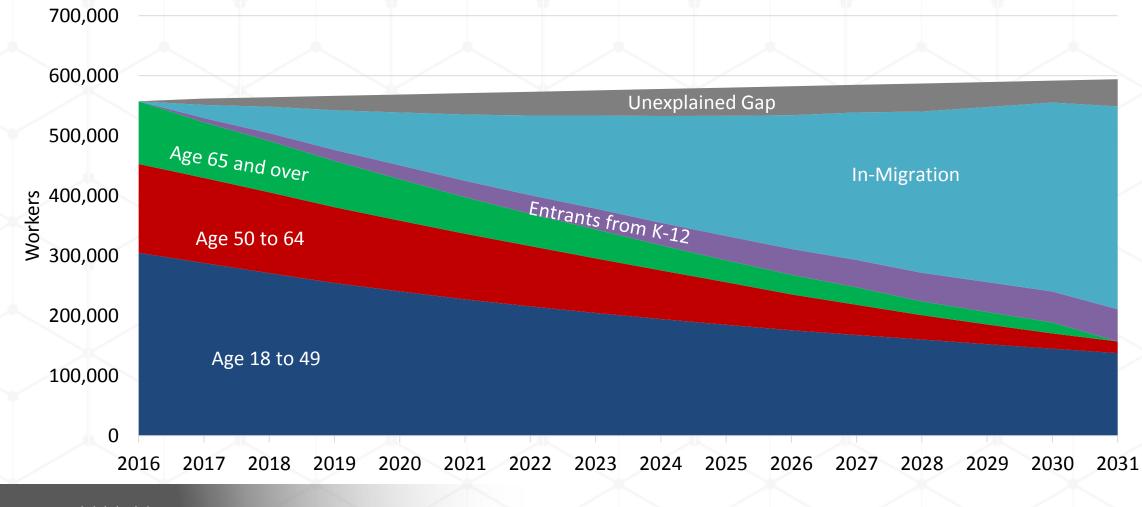


The Region's Workforce Tends to be Older Except in Kalamazoo County



Source: US Census American Community Survey, 2011-2015

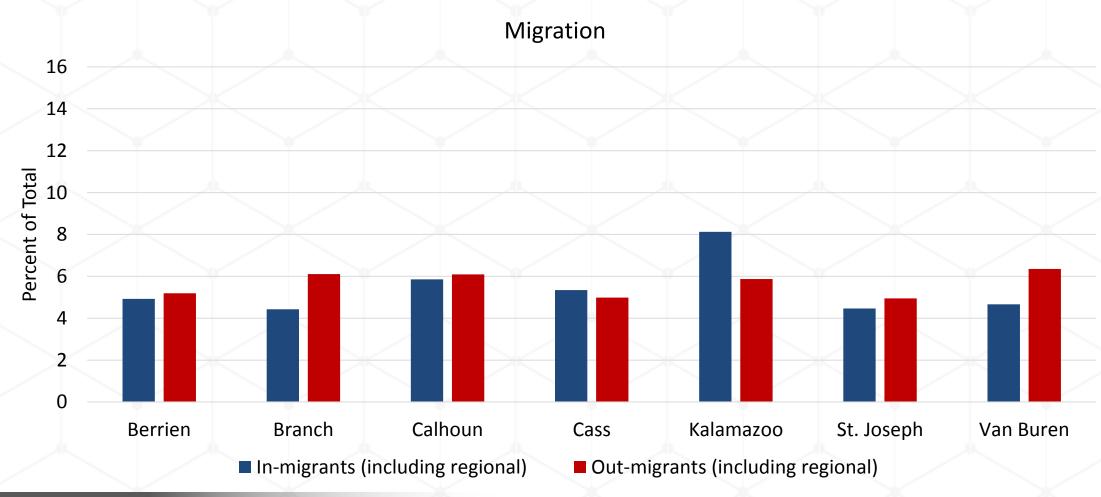
The Region Will Become More Dependent on Newcomers - Will We be Able to Attract Them?



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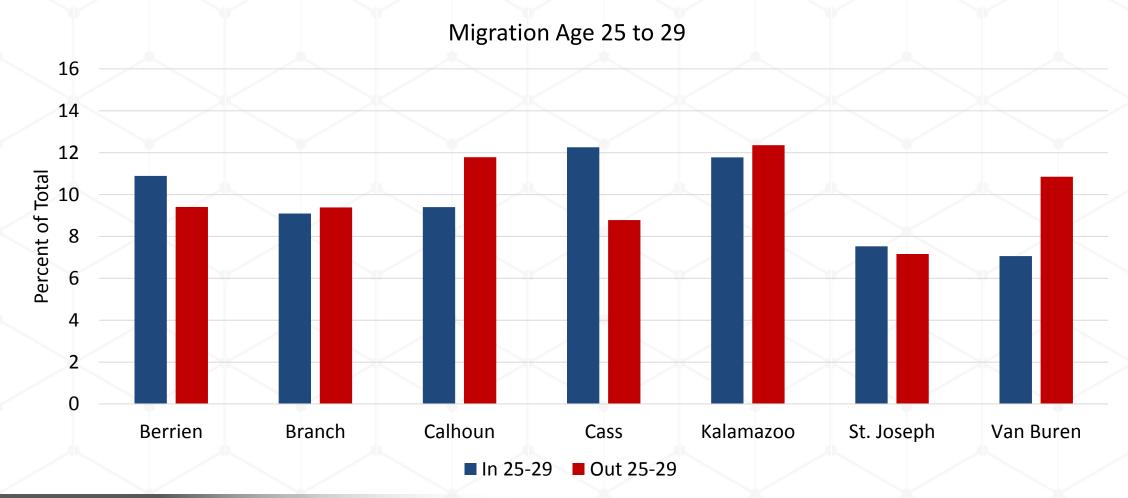
Total Migration by County



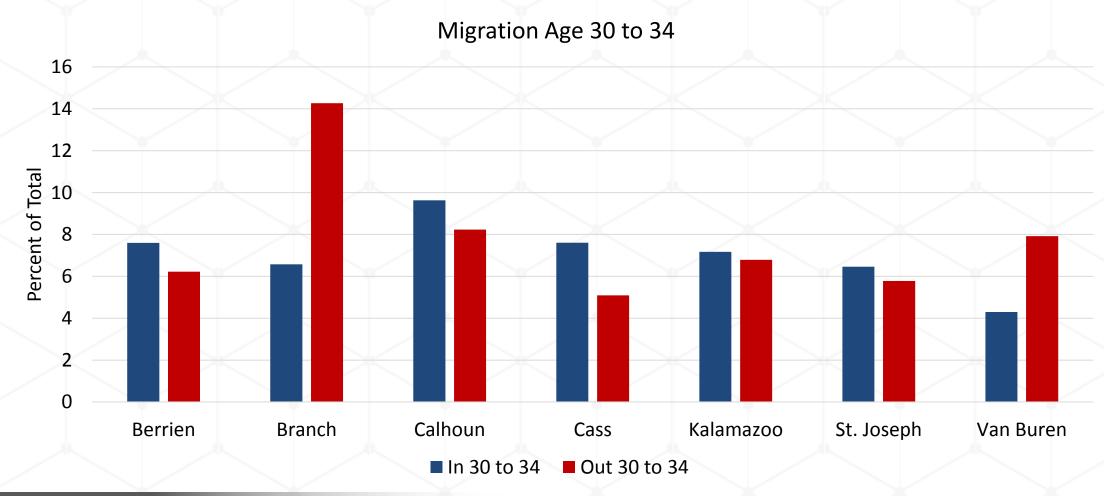
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Younger Segments of the Population Tend to Move Relatively Frequently



30-34 Year Old's Move a Little Less but Still More than Average



EDUCATION AND EMPLOYMENT MISMATCH



What are the Challenges?

- Many students leave the education system unprepared for the workforce
- There are leaks throughout the K-12 pipeline
- Evidence suggests there is a mismatch between employer's stated expectations and the education attainment levels of jobseekers

Student Success- Back of the envelope estimation (KRESA)

K – 3rd Grade

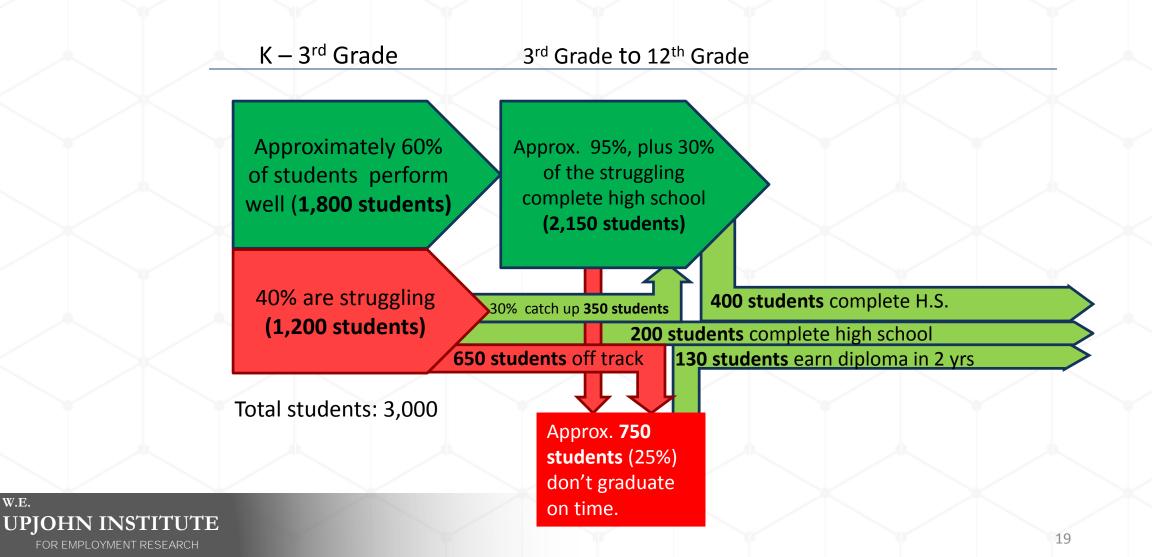
Approximately 60% of students perform well (**1,800 students**)

40% are struggling (1,200 students)

Total students: 3,000

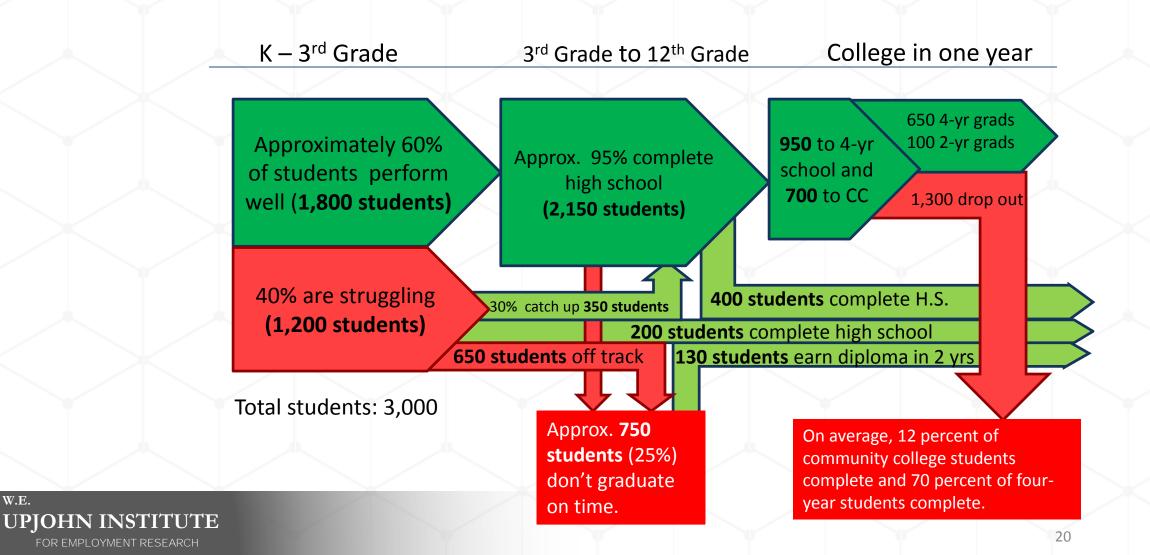
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Student Success- Back of the envelope estimation (KRESA)



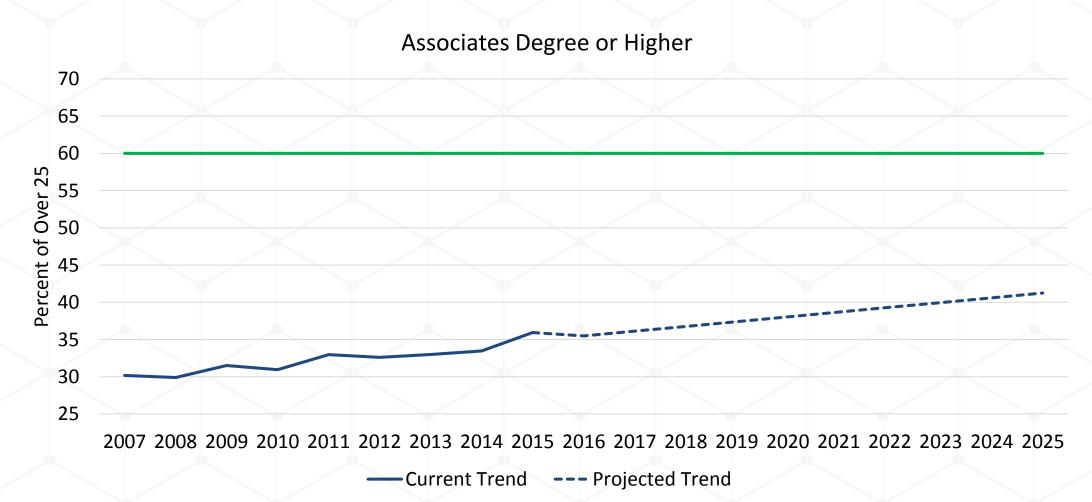
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Student Success- Back of the envelope estimation (KRESA)



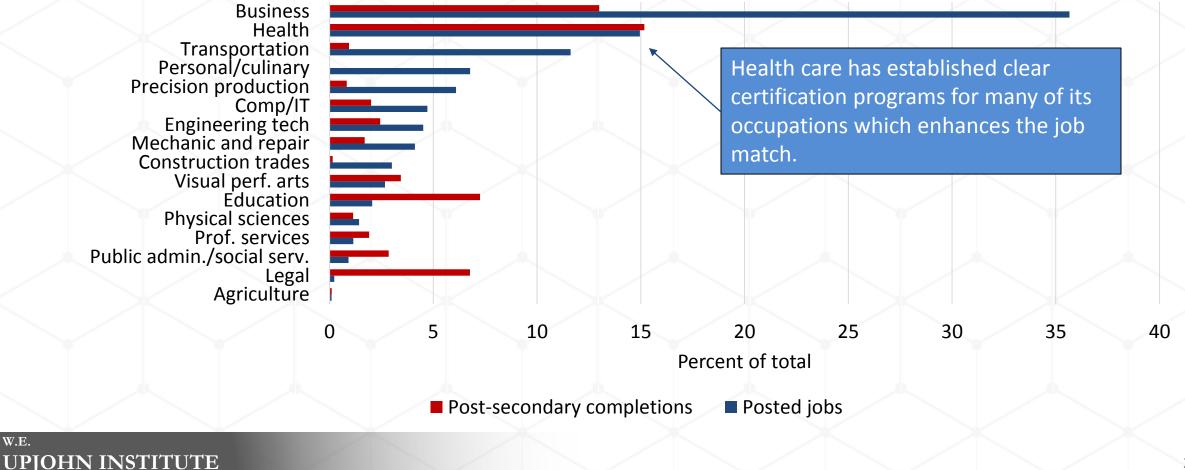
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The Region is Far Below the Education Levels Future Work will Demand



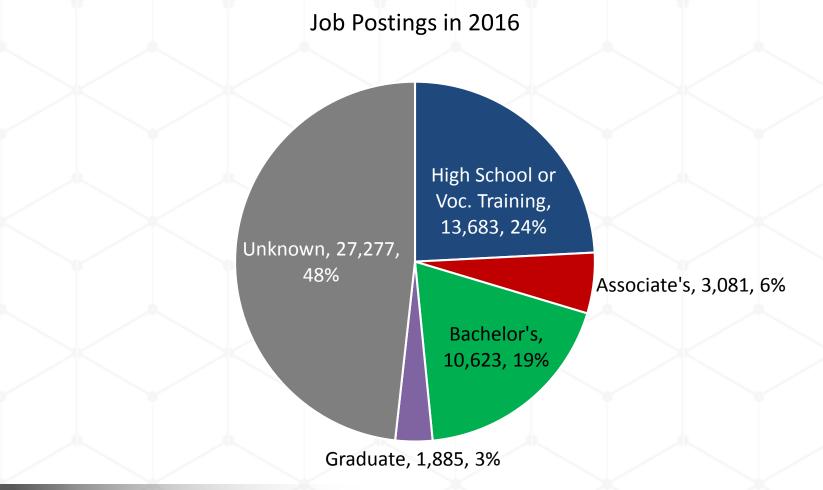
Posted Openings and Completions Do Not Match

Post-Secondary Completions and Posted Employment



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Only One Half of the Job Postings Include Educational Requirements





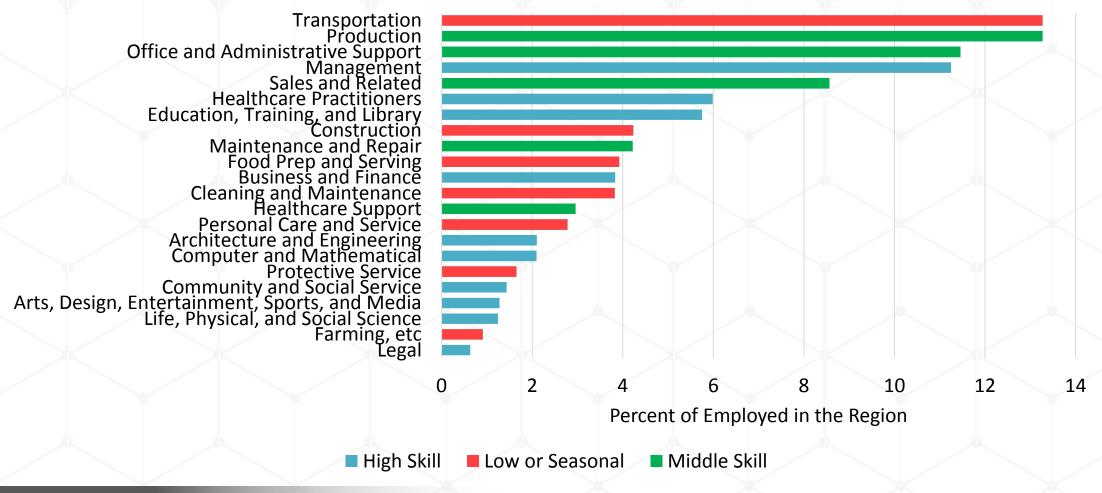
SKILLS AND EMPLOYMENT MISMATCH



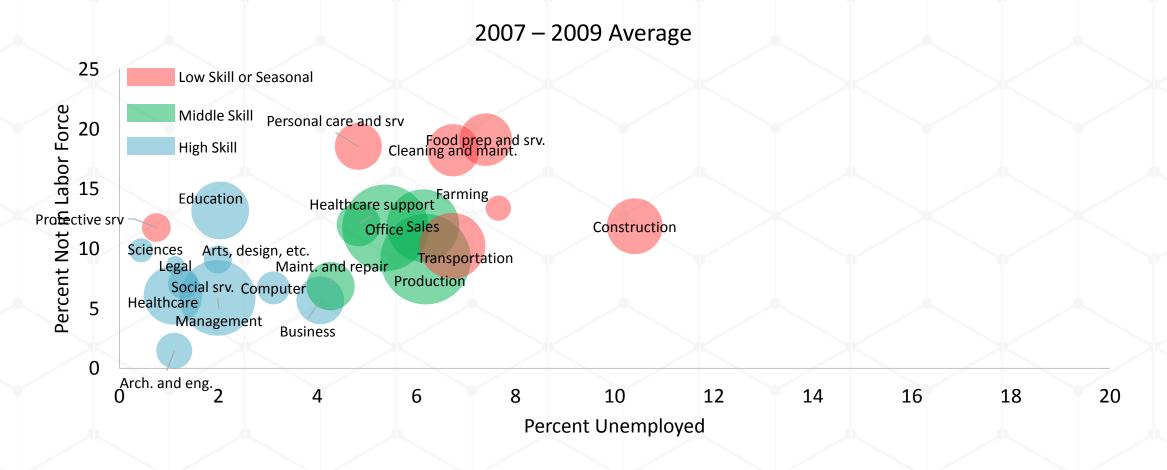
Challenges

- Certain skills are needed in the region, but those looking for work may not possess them
- Attaining the skills needed is not straightforward
 - Many are soft-skills and difficult measure
- What else?

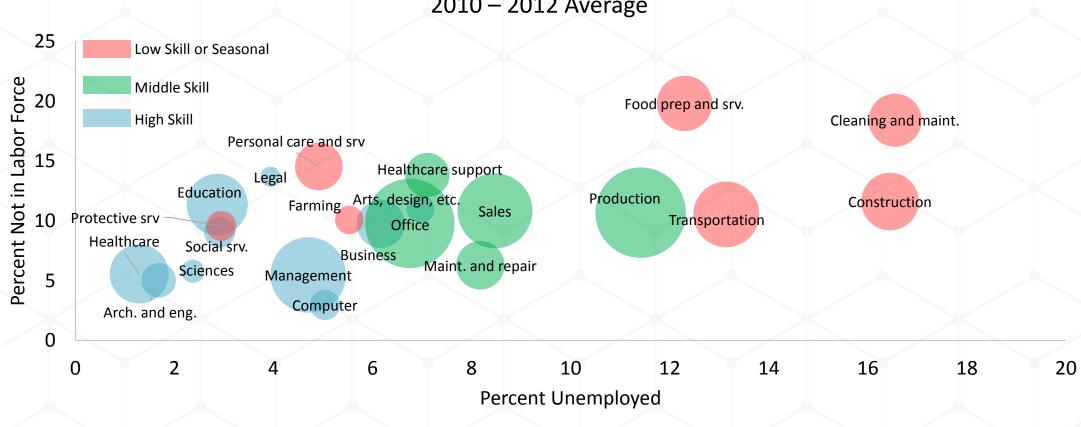
Regional Concentrations of Occupations



Lower Skill Occupations are More Vulnerable to Market Volatility



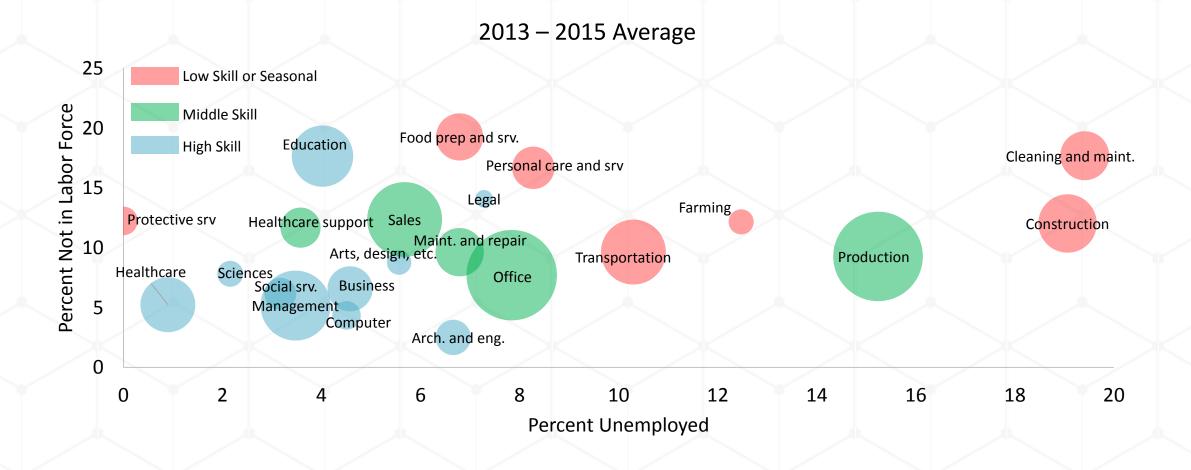
Lower Skill Occupations are More Vulnerable to Market Volatility



2010 – 2012 Average

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Lower Skill Occupations are More Vulnerable to Market Volatility

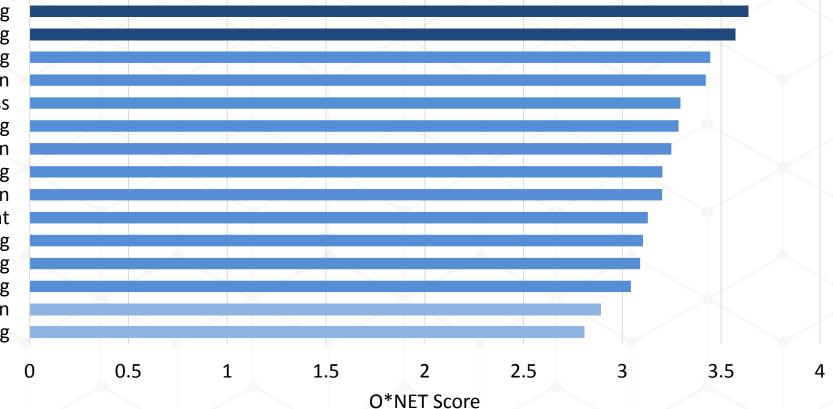


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Top Skills Needed for Employment in the Region

Top Skills

Active Listening Speaking Critical Thinking Reading Comprehension Socia IPerceptiveness Monitoring Coordination Judgment and DecisionMaking Service Orientation Time Management Writing Complex Problem Solving Active Learning Persuasion Instructing



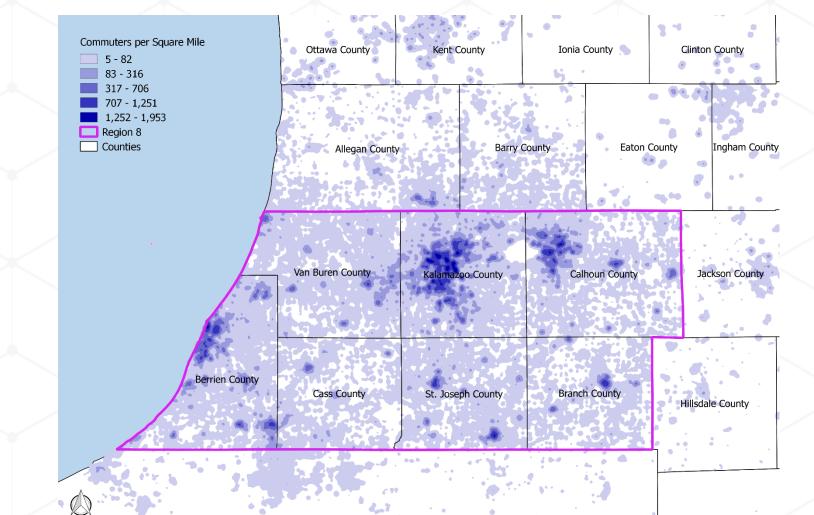
GEOGRAPHIC MISMATCH



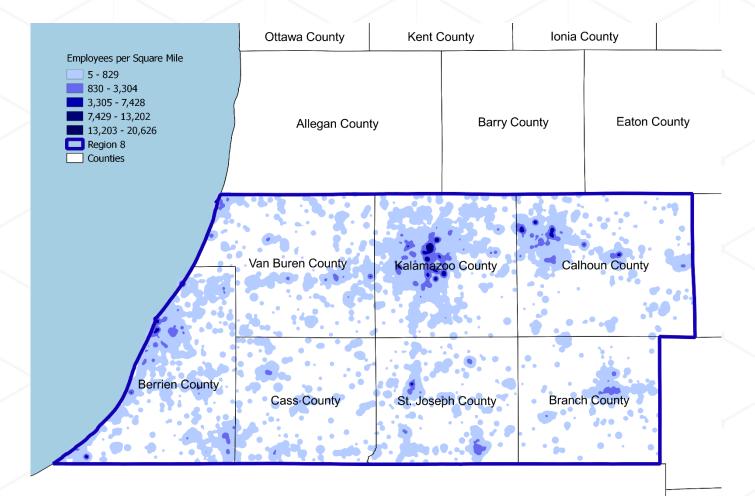
Challenges

- Transportation is a barrier for many workers in the region
 - Car ownership is an expense many low-skill workers cannot afford
 - Low-skill employment is rarely near employment centers
- Rideshare programs are often underutilized
- Public transit is often difficult to coordinate with childcare and other needs
- What else?

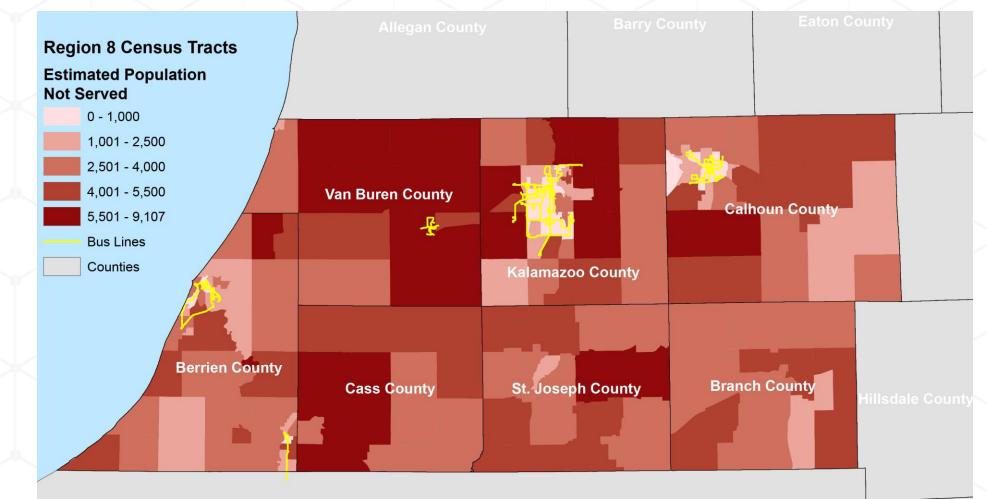
Employees might not live near job opportunities



Where the Job are Located



Transportation Access is Critical to Finding and Keeping Employment



EMPLOYEE PREFERENCES MISMATCHES

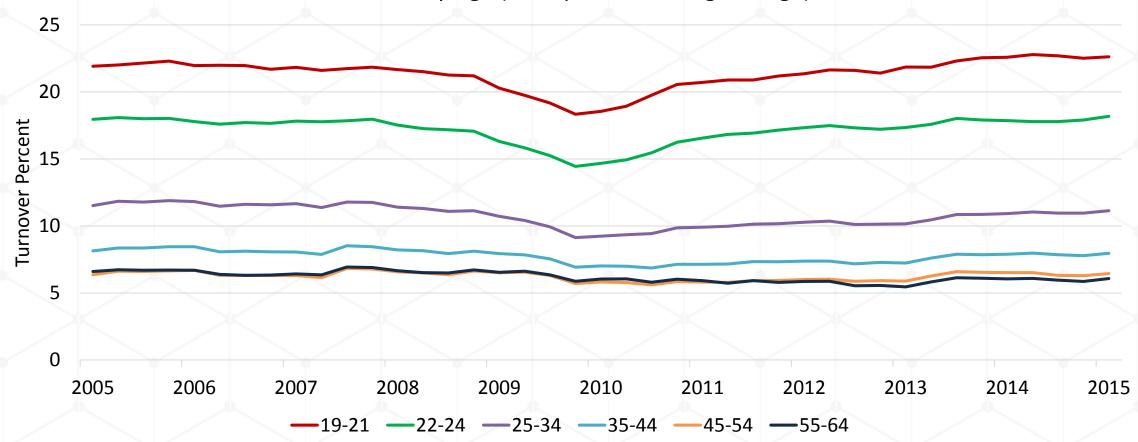


Factors that are Known to Cause Turnover

- Age
- Wages
- Workplace environment
 - Culture
 - Inconsistent or limited work schedules
 - Social supports
 - Work-life balance, childcare, transportation, work hours, leave time
- Occupation or work type preferences
- Economic conditions

Impact of Age and Economic Conditions on Turnover

Turnover by Age (four quarter moving average)



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Age of Exploration

- Youth is associated with higher turnover rates
 - The median length of time 20- to 24-year-olds spend in a job is just 16 months
- Younger workers changing jobs in order to find their preferences
 - Exploring industries and occupations
 - Exploring workplace environments
 - Exploring commutes
- Younger workers are also more willing to move to other regions or states for a number of reasons

Employee Preferences

- Preferences influence career choice decisions and are critical determinants of job attitudes and work motivation
- 60% of employees state the "ability to do what they do best" is very important to them regarding their job
- Research on "affective forecasting" shows that people are bad at predicting how much they will like something in the future (including jobs)
- Losing an employee is costly to employers
 - It costs between \$2,000 and \$7,000 to replace an employee



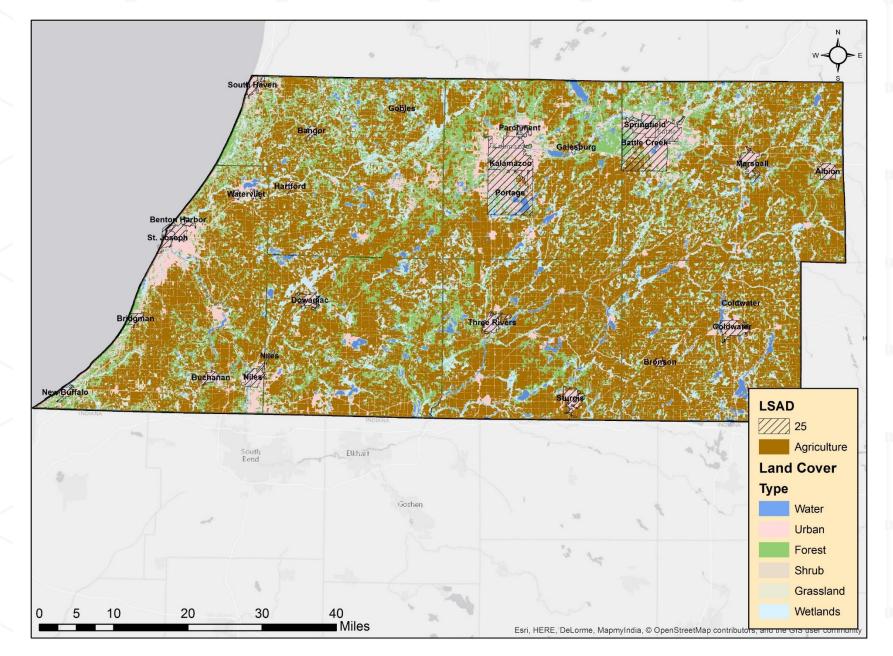
Souces: Gallup. "The Dream Job." March 1, 2017.

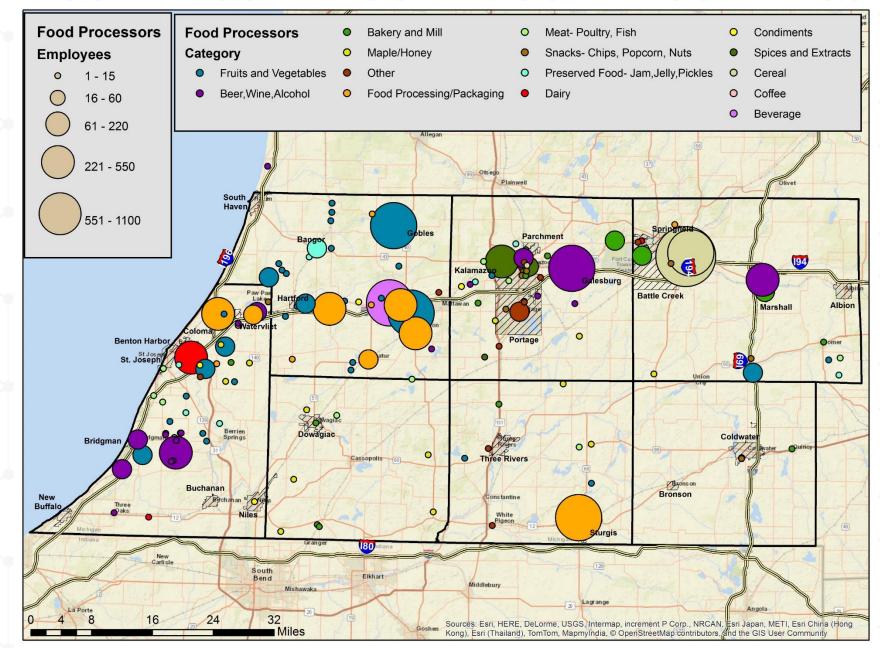
Wilson, Timothy D., and Daniel T. Gilbert. "Affective forecasting." *Advances in experimental social psychology* 35 (2003): 345-411. Bureau of Labor Statistics. "Employee Tenure in 2016." September 22, 2016.

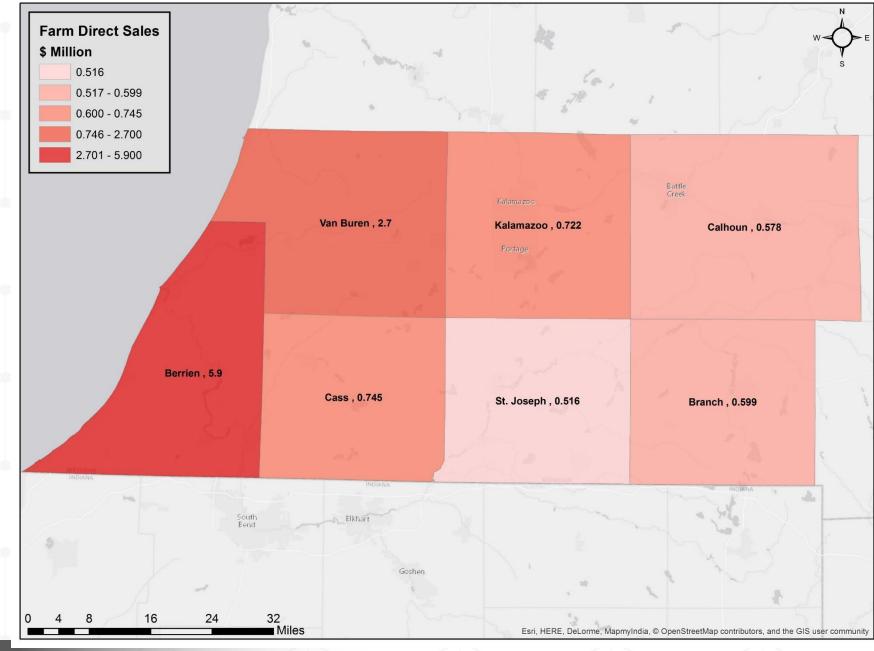
Dube, Arindrajit, Eric Freeman, and Michael Reich. "Employee Replacement Costs. IRLE Working Paper #201-10. March 2010.

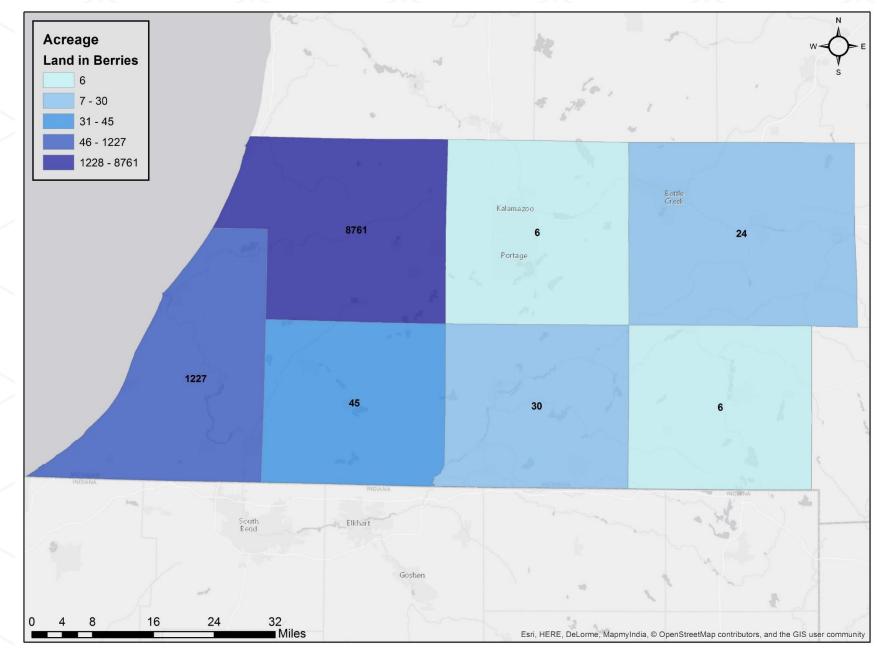
AGRICULTURE FOCUS



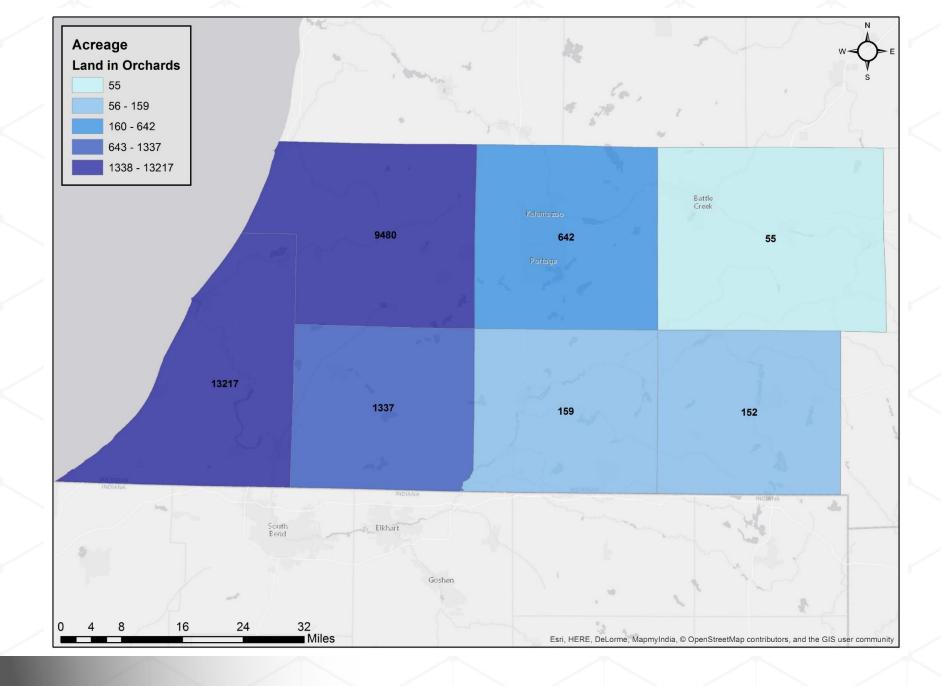






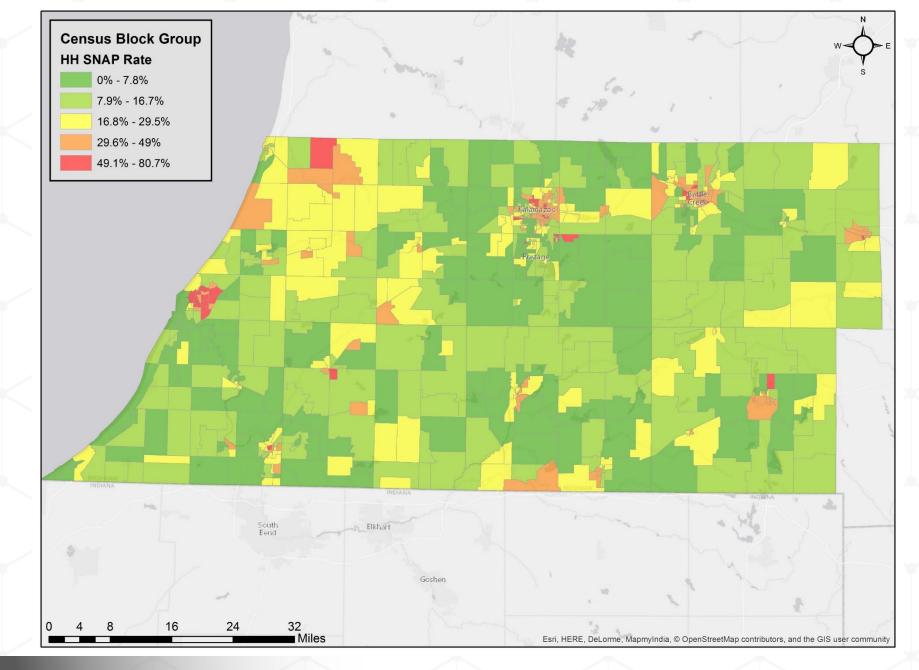


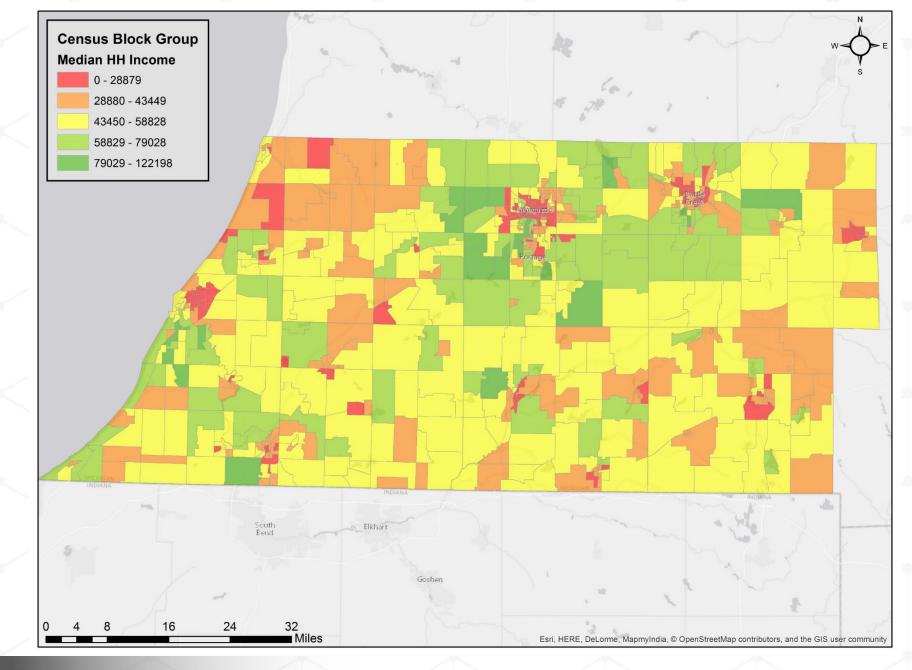
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Next Steps

- How can we do to improve information flow between employers and jobseekers?
- What can be done to lower turnover?
- We will synthesize input from various meetings with collected data in order to develop strategies to address current inefficiencies
 - Explore the current efforts to improve labor market conditions
- Continue the conversation